

***SOME POLICY EXPERIMENTS USING A  
MARSHALLIAN MACROECONOMETRIC MODEL:  
Case of South Africa***

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***Jacques Kibambe Ngoie***

***Arnold Zellner***

## **OUTLINE:**

- Brief introduction;
- Key contributions of the paper;
- General descriptions;
- Model specification;
- Estimation techniques and results;
- Results and Policy shocks.

## INTRODUCTION

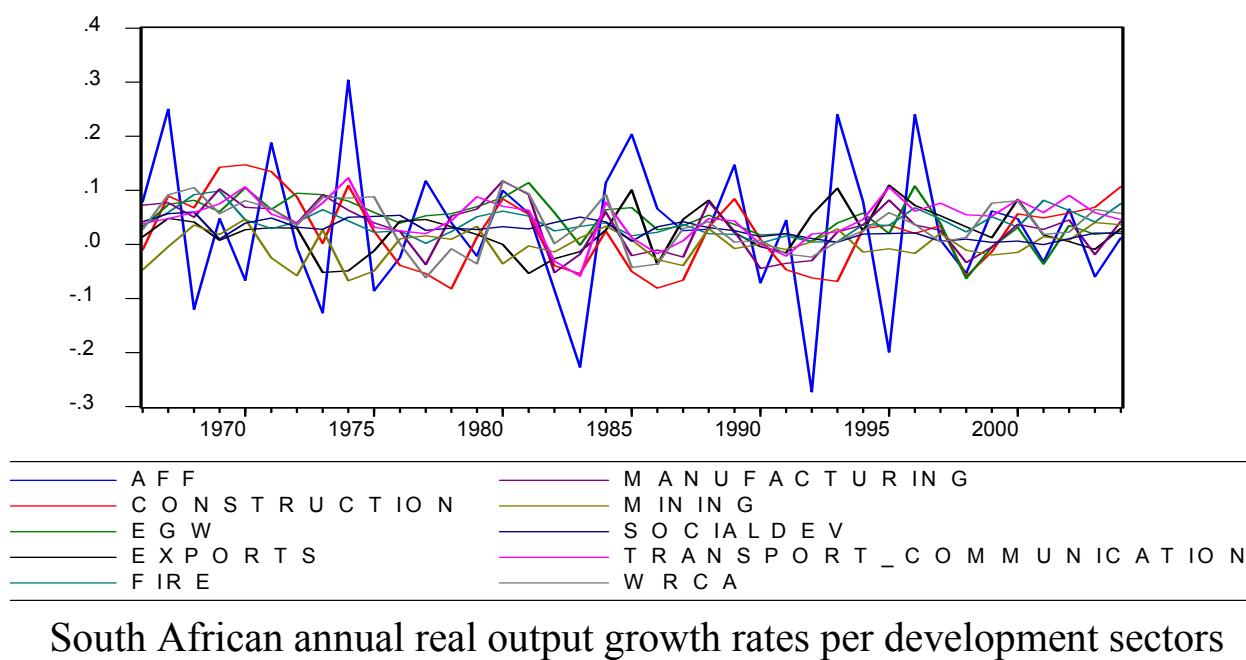
- ‘(1) Use mathematics as shorthand language, rather than as an engine of inquiry.
- (2) Keep to them till you have done.
- (3) Translate into English.
- (4) Then illustrate by examples that are important in real life
- (5) Burn the mathematics.
- (6) If you can’t succeed in 4, burn 3. This I do often.’

*Alfred Marshall to A.C. Pigou*

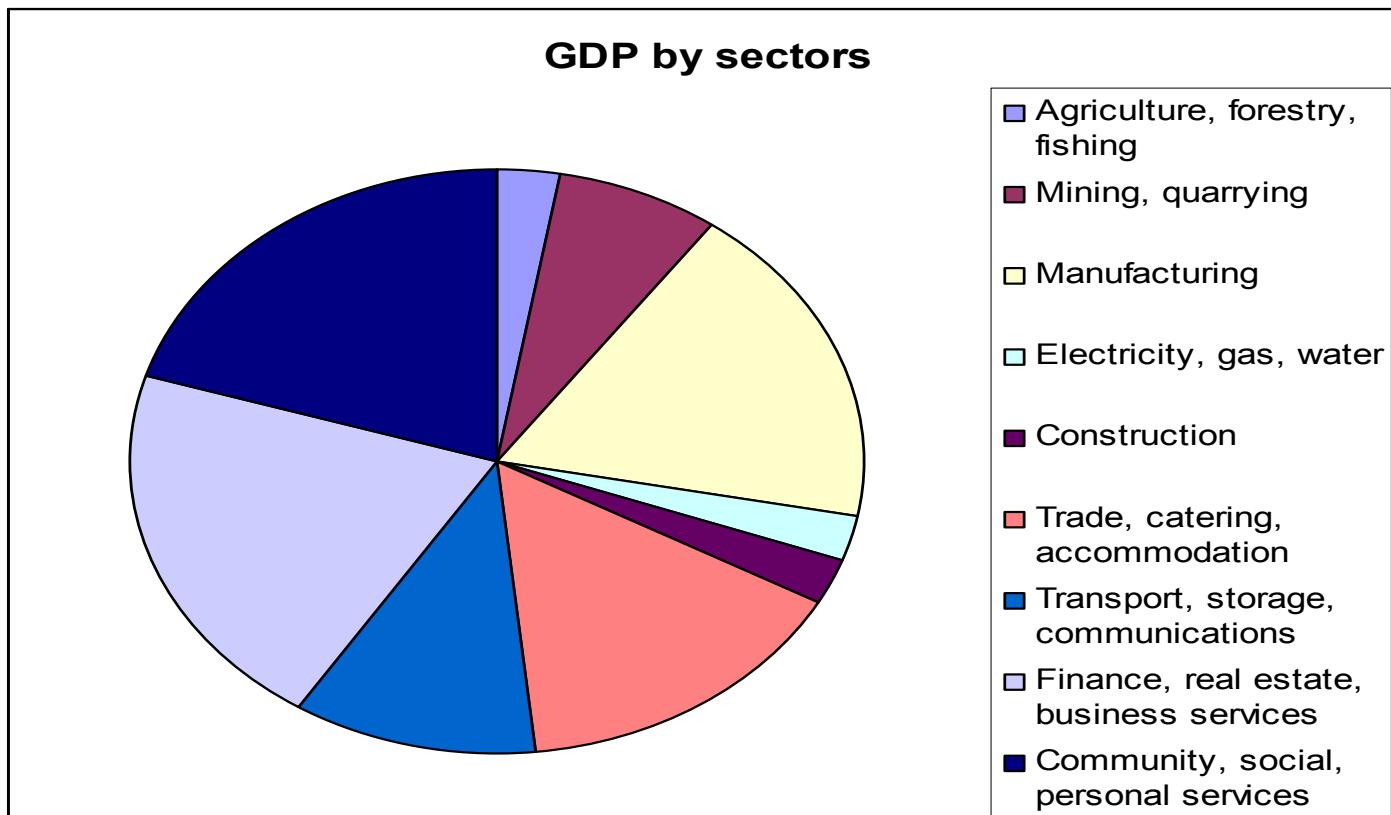
## **KEY CONTRIBUTIONS TO THE LITERATURE**

- The use of Human Capital in Marshallian Modeling;
- The use of an ‘entry cost (price)’ that helps regulating ‘Entry/Exit’;
- Expansion of the Sales Demand function;
- Introduction of the foreign sector.

## Sectoral growth rates



## Sectors' contribution to GDP



## **Thatcher-like revolution**

### **Main points:**

- Promoting free enterprises and perfect competition;
- Better quality of education;
- Reduction of trade unions influence;
- Rendering the labor market less rigid;
- Higher control of money supply;
- Tax-cut for high income groups;
- Introduction of a ‘poll’ tax.

## **Background of the MMM: Progress report**

- Introduction of the SEMTSA to check Dynamic Econometric Models (Zellner and Palm, 1974/75, 2004);
- Building macro models: (1) to explain the past; (2) to make valid predictions; and (3) to advise policymakers. (Garcia-Ferrer et al, mid-1980s);
- Development of dynamic equations for individual variables testing them with past data for forecasting experiments;

## ***Background of the MMM: Progress report (cont'd 1)***

- Use of Autoregressive-Leading Indicator models (ARLI);
- Use of ARLI/WI (with world indicators such as: the median growth rate;
- Use of time-varying parameter state-space models versus fixed-parameter models;
- Use of Bayesian shrinkage and model-combining techniques to improve forecasting precision;

## ***Background of the MMM: Progress report (cont'd 2)***

- Rationalization of models using economic theory such as: (1) Aggregate demand – Aggregate Supply model (Zellner 2000); (2) Hicksian IS-LM model (Hong 1989); (3) Generalized Real-Business-Cycle model (Min 1992);
- Use of disaggregation to improve forecasting precision (Leontief, Stone, Orcutt, Zellner, Lutkepohl, de Alba,...)
- Origins of the Marshallian Model (Chen, Israilevich and Zellner, 2001/2005)

## MODEL SPECIFICATION

### I. Optimization

$$Q = A (z L )^\alpha K^\beta \quad (1)$$

$$\pi = TR - TC \quad (2)$$

$$TC = wL + rK + \Gamma \quad (3)$$

## ***Optimization (cont'd 1)***

Assuming two set of prices:

- $P_Q$  : Current prices;
- $P_Q^e$  : Expected prices.

The optimization problem becomes:

$$Max: \quad \pi = P_Q^e Q - w L - r K - \Gamma \quad (4)$$

$$Constraint: \quad Q_{it} = A_{iN} (z_{it} L_{it})^\alpha K_{it}^\beta \quad (5)$$

## *Optimization (cont'd 2)*

**First order conditions:**

***Before price adjustment mechanism:***

$$K^* = \left[ \frac{\beta AP_Q^e}{r} \left( \frac{\alpha r}{\beta w} \right)^\alpha \right]^{\frac{1}{1-\alpha-\beta}} \quad (6)$$

$$z L^* = \frac{\alpha}{\beta} \cdot \frac{r}{w} \left[ \frac{\beta A.P_Q^e}{r} \left( \frac{\alpha.r}{\beta.w} \right)^\alpha \right]^{\frac{1}{1-\alpha-\beta}} \quad (7)$$

### ***Optimization (cont'd 3)***

$$L^* = \frac{\alpha}{\beta} \cdot \frac{r}{w} \left[ \frac{\beta A \cdot P_Q^e}{r} \left( \frac{\alpha \cdot r}{\beta \cdot w} \right)^\alpha \right]^{\frac{1}{1-\alpha-\beta}} \cdot z^{-1} \quad (8)$$

***After price adjustment mechanism:***

$$K^* = \left[ \frac{\beta A P_Q^e}{r} \left( \frac{\alpha r}{\beta w} \right)^\alpha \right]^{\frac{1}{1-\alpha-\beta}} \cdot \left[ \frac{P_Q}{P_Q^e} \right]^{\phi_K} \quad (9)$$

## *Optimization (cont'd 4)*

$$L^* = \frac{\alpha}{\beta} \cdot \frac{r}{w} \left[ \frac{\beta \cdot A \cdot P_Q^e}{r} \left( \frac{\alpha r}{\beta w} \right)^\alpha \right]^{\frac{1}{1-\alpha-\beta}} \left[ \frac{P_Q}{P_Q^e} \right]^{\phi_L} \cdot z^{-1} \quad (10)$$

$$Q = A^{\frac{1}{1-\alpha-\beta}} \cdot \alpha^{\frac{\alpha}{1-\alpha-\beta}} \cdot \beta^{\frac{\beta}{1-\alpha-\beta}} \cdot (P_Q^e)^{\frac{\alpha+\beta}{1-\alpha-\beta}} \cdot w^{\frac{-\alpha}{1-\alpha-\beta}} \cdot r^{\frac{-\beta}{1-\alpha-\beta}} \cdot \left( \frac{P_Q}{P_Q^e} \right)^{\alpha\phi_L + \beta\phi_K} \cdot z^{-\alpha} \quad (11)$$

## II. The Sales Supply equation

$$S_S = A^{\frac{1}{1-\alpha-\beta}} \cdot \alpha^{\frac{\alpha}{1-\alpha-\beta}} \cdot \beta^{\frac{\beta}{1-\alpha-\beta}} \cdot FN(\Gamma) \cdot w^{\frac{-\alpha}{1-\alpha-\beta}} \cdot r^{\frac{-\beta}{1-\alpha-\beta}} \cdot P^{1+\alpha\phi_L+\beta} \cdot (P_Q^e)^{-\alpha\phi_L-\beta\phi_K+\frac{\alpha+\beta}{1-\alpha-\beta}} \cdot z^{-\alpha} \quad (12)$$

$$\frac{\partial N}{\partial \Gamma} \prec 0$$

*Basic definition of sales:*

$$S_S = (FN) \cdot P_Q \cdot q \quad (13)$$

### *Sales Supply equation (cont'd 1)*

$$F = \sum_{j=1}^N f_j$$

$f_j$  : firm  $j^{\text{th}}$  share in the sector's total activities

$$F = \sum_{j=1}^N f_j = 1$$

Logging both side and differentiating wrt time:

$$\frac{\dot{S}_s}{S_s} = \theta_1 \frac{\dot{A}}{A} + \left( \frac{\dot{F}}{F} + \frac{N(\dot{\Gamma})}{N(\Gamma)} \right) + \theta_2 \frac{\dot{P}}{P} + \theta_3 \frac{\dot{w}}{w} + \theta_4 \frac{\dot{r}}{r} + \sum_{l=1}^T \sigma_l \frac{\dot{P}_l}{P_l} + \theta_5 \frac{\dot{z}}{z} + \theta_6 \frac{\dot{\Gamma}}{\Gamma} \quad (14)$$

## *Sales Supply equation (cont'd 2)*

$$P_{Q_{it}}^e = \prod_{l=1}^T P_l^{\sigma_k} \quad (15)$$

with: -  $\theta_1 = \frac{1}{1 - \alpha - \beta}$

-  $\theta_2 = 1 + \alpha\phi_L + \beta$

-  $\theta_3 = \frac{-\alpha}{1 - \alpha - \beta}$

-  $\theta_4 = \frac{-\beta}{1 - \alpha - \beta}$

-  $\theta_5 = -\alpha$

-  $\theta_6 = -\nu$

## II. Sales demand equations

$$S_D = (\mathfrak{R}D)P_Q \cdot q \quad (16)$$

where  $\mathfrak{R} = \sum_{k=1}^D v_k$

with: -  $D$  being the total number of demanders of the sector's products;  
- and  $v_k$  represents the  $k^{th}$  demander's size (share) of the  
sector's products demand.

## *Sales Demand equation (cont'd 1)*

The demanders include:

- (1) firms;
- (2) private households;
- (3) government;
- (4) foreign entities.

$$\mathfrak{R} = \sum_{k=1}^D v_k = 1$$

## *Expanded sales demand function*

$$S_D = P \left[ C_S (P_Q^e)^{\lambda_1} \cdot (Y_d)^{\lambda_2} \cdot (\mathfrak{R}D)^{\lambda_3} \prod_{j=1}^m X_j^{\chi_j} \cdot \left( \frac{P_Q^e}{P_Q} \right)^\Delta \right] \quad (17)$$

$$\frac{\dot{S}_D}{S_D} = (1 - \Delta) \frac{\dot{P}_Q}{P_Q} + (\lambda_1 + \Delta) \frac{\dot{P}_Q^e}{P_Q} + \lambda_2 \frac{\dot{(Y_d)}}{(Y_d)} + \lambda_3 \frac{\dot{\mathfrak{R}D}}{\mathfrak{R}D} + \chi_{j1} \frac{\dot{WY}}{WY} \quad (18)$$

where:

- $Y_d$ : Gross National Disposable Income
- $S_D$ : Sales Demand;
- $X$ : Other variables affecting sales demand;
- $WY$ : World Income.

### III. Factor market

#### a) Labor Supply Equation

$$zL = C_L \left( \frac{w}{P_Q} \right)^{\psi_1} \left( \frac{S_S}{P_Q} \right)^{\psi_2} \left( \frac{P_Q}{P_Q^e} \right)^{\psi_3} (\vartheta(\rho D))^{\psi_4} \quad (19)$$

where:  $\vartheta = \sum_{k=1}^H \vartheta_k$

$\vartheta_k$  is an index capturing the share of household ‘ $k$ ’ in supplying effective labor ( $zL$ ) for the given sector

$$\frac{\dot{(zL)}}{(zL)} = \psi_1 \left( \frac{\dot{w}}{w} - \frac{\dot{P}}{P} \right) + \psi_2 \left( \frac{\dot{S}_S}{S_S} - \frac{\dot{P}}{P} \right) + \psi_3 \left( \frac{\dot{P}_Q}{P_Q} - \frac{\dot{P}_Q^e}{P_Q^e} \right) + \psi_4 \left( \frac{\dot{\vartheta}}{\vartheta} + \frac{\dot{\rho D}}{\rho D} \right) \quad (20)$$

## b) Labor demand equation

$$zL = \alpha \cdot \frac{S_S}{w} \cdot \left( \frac{P_Q^e}{P_Q} \right)^{1+\beta\phi_K + (\alpha-1)\phi_L} \quad (21)$$

$$\frac{\dot{(zL)}}{(zL)} = \frac{\dot{S}_S}{S_S} - \frac{\dot{w}}{w} - (1 + \beta\phi_K + (\alpha-1)\phi_L) \frac{\dot{P}_Q}{P_Q} + (1 + \beta\phi_K + (\alpha-1)\phi_L) \frac{\dot{P}_Q^e}{P_Q^e} \quad (22)$$

$$\frac{\dot{(zL)}}{(zL)} = \frac{\dot{S}_S}{S_S} - \frac{\dot{w}}{w} + (1 + \beta\phi_K + (\alpha-1)\phi_L) \left[ \frac{\dot{P}_Q^e}{P_Q^e} - \frac{\dot{P}_Q}{P_Q} \right] \quad (23)$$

## IV. Capital

### a) Capital Supply Equation

$$K = C_K \left( \frac{r}{P_Q} \right)^{\gamma_1} \left( \frac{S_S}{P_Q} \right)^{\gamma_2} \left( \frac{P_Q}{P_Q^e} \right)^{\gamma_3} (\delta D)^{\gamma_4} \quad (24)$$

$$\begin{aligned} \delta &= \sum_{k=1}^D \delta_k \\ \frac{\dot{K}}{K} &= \gamma_1 \left( \frac{\dot{r}}{r} - \frac{\dot{P}_Q}{P_Q} \right) + \gamma_2 \left( \frac{\dot{S}_S}{S_S} - \frac{\dot{P}_Q}{P_Q} \right) + \gamma_3 \left( \frac{\dot{P}_Q}{P_Q} - \frac{\dot{P}_Q^e}{P_Q^e} \right) + \gamma_4 \left( \frac{\dot{\delta}}{\delta} + \frac{\dot{D}}{D} \right) \end{aligned} \quad (25)$$

## b) Capital Demand equation

$$K = \beta \frac{S_S}{r} \left( \frac{P_Q^e}{P_Q} \right)^{1+\alpha\phi_L + (\beta-1)\phi_K} \quad (26)$$

$$\frac{\dot{K}}{K} = \frac{\dot{S}_S}{S_S} - \frac{\dot{r}}{r} - [1 + \alpha\phi_L + (\beta-1)\phi_K] \left( \frac{\dot{P}_Q}{P_Q} \right) + [1 + \alpha\phi_L + (\beta-1)\phi_K] \left( \frac{\dot{P}_Q^e}{P_Q^e} \right) \quad (27)$$

$$\frac{\dot{K}}{K} = \frac{\dot{S}_S}{S_S} - \frac{\dot{r}}{r} + [1 + \alpha\phi_L + (\beta-1)\phi_K] \left( \frac{\dot{P}_Q^e}{P_Q^e} - \frac{\dot{P}_Q}{P_Q} \right) \quad (28)$$

## V. The Money Market

### a) Money supply equation

$$M_S = C_{M_S} \cdot P^{\pi_1} \cdot r^{\pi_2} \quad (29)$$

$$\frac{\dot{M}_S}{M_S} = \pi_1 \left( \frac{\dot{P}}{P} \right) + \pi_2 \left( \frac{\dot{r}}{r} \right) \quad (30)$$

## b) Money Demand equation

$$M^d = C_{M^d} \cdot (\mathfrak{R}D)^{\nabla_1} \cdot (\mathfrak{I}N)^{\nabla_2} \cdot \left( \frac{r}{P_Q^e} \right)^{\nabla_3} \cdot \left( \frac{S_S}{P_Q^e} \right)^{\nabla_4} \cdot \left( \frac{P_Q}{P_Q^e} \right)^{\nabla_5} \quad (31)$$

$$\frac{\dot{M}^d}{M^d} = \nabla_1 \left( \frac{\dot{\mathfrak{R}}}{\mathfrak{R}} + \frac{\dot{D}}{D} \right) + \nabla_2 \left( \frac{\dot{\mathfrak{I}}}{\mathfrak{I}} + \frac{\dot{N}}{N} \right) + \nabla_3 \left( \frac{\dot{r}}{r} - \frac{\dot{P}_Q^e}{P_Q^e} \right) + \nabla_4 \left( \frac{\dot{S}_S}{S_S} - \frac{\dot{P}_Q^e}{P_Q^e} \right) + \nabla_5 \left( \frac{\dot{P}_Q}{P_Q} - \frac{\dot{P}_Q^e}{P_Q^e} \right) \quad (32)$$

## VI. Entry/Exit equation

$$\frac{\dot{N}}{N} = C_E (S_S - \pi^e) \quad (33)$$

## VII. A note on ‘expected price $P_Q^e$ ’

$$\ln P_{Q_t}^e = \varpi \ln P_{Q(t-1)} + (1 - \varpi) \ln P_{Q(t-1)}^e \quad (34)$$

$$\ln P_{Q_t}^e = \varpi \ln P_{Q(t-1)} + \varpi(1 - \varpi) \ln P_{Q(t-2)} + \varpi(1 - \varpi)^2 \ln P_{Q(t-3)} \quad (35)$$

$$\ln P_{Q_t}^e = \ln \left[ P_{Q(t-1)}^\varpi \cdot P_{Q(t-2)}^{\varpi(1-\varpi)} \cdot P_{Q(t-3)}^{\varpi(1-\varpi)^2} \right] \quad (36)$$

*Expected price (cont'd)*

$$P_{Q_t}^e = \prod_{j=1}^n P_{Q_{(t-j)}}^{\sigma_j}$$

$$\text{where: } \sigma_j = \varpi(1 - \varpi)^{j-1}. \quad (37)$$

$$\frac{\dot{P}_{Q_t}^e}{P_{Q_t}^e} = \varpi \frac{\dot{P}_{Q_{t-1}}^e}{P_{Q_{t-1}}^e} + \varpi(1 - \varpi) \frac{\dot{P}_{Q_{t-1}}^e}{P_{Q_{t-1}}^e} + \varepsilon \quad (38)$$

## THE ARLI (3) MODEL

$$\ln\left(\frac{S_{St}}{S_{S(t-1)}}\right) \approx \theta_0'' + \theta_1'' S_{S(t-1)} + \theta_2'' S_{S(t-2)} + \theta_3'' S_{S(t-3)} + \theta_4'' \ln\left(\frac{SP_{Q(t-3)}}{SP_{Q(t-4)}}\right) + \theta_5'' \ln\left(\frac{M_{(t-1)}}{M_{(t-2)}}\right) + \varepsilon_{St}' \quad (39)$$

**Note:**  $\frac{\dot{S}_{St}}{S_{St}} = \frac{d \ln S_{St}}{dt} \approx \ln\left(\frac{S_{St}}{S_{S(t-1)}}\right)$

## DERIVING THE REDUCED FORM EQUATIONS

Considering the three equations:

$$\frac{\dot{S}_S}{S_S} = \theta_1 \frac{\dot{A}}{A} + \left( \frac{\dot{\mathfrak{I}}}{\mathfrak{I}} + \frac{\dot{N}}{N} \right) + \theta_2 \frac{\dot{P}_Q}{P_Q} + \theta_3 \frac{\dot{w}}{w} + \theta_4 \frac{\dot{r}}{r} + \sum_{l=1}^T \sigma_l \frac{\dot{P}_l}{P_l} + \theta_5 \frac{\dot{z}}{z} + \theta_6 \frac{\dot{\Gamma}}{\Gamma} \quad (40)$$

$$\frac{\dot{S}_D}{S_D} = (1 - \Delta) \frac{\dot{P}_Q}{P_Q} + \frac{(\mathfrak{R}\dot{D})}{(\mathfrak{R}D)} + (\lambda_1 + \Delta) \frac{\dot{P}_Q^e}{P_Q^e} + \chi_{j1} \frac{\dot{Y}_d}{Y_d} + \chi_{j2} \frac{\dot{WY}}{WY} \quad (41)$$

$$\frac{\dot{N}}{N} = C_E (S_S - \pi^e) \quad (42)$$

## ***Reduced Form Equations (cont'd 1)***

Equating 40 and 41:

$$\begin{aligned}
 & \theta_1 \frac{\dot{A}}{A} + \left( \frac{\dot{\mathfrak{I}}}{\mathfrak{I}} + \frac{\dot{N(\Gamma)}}{N(\Gamma)} \right) + \theta_2 \frac{\dot{P}_Q}{P_Q} + \theta_3 \frac{\dot{w}}{w} + \theta_4 \frac{\dot{r}}{r} + \sum_{l=1}^T \sigma_l \frac{\dot{P}_l}{P_l} + \theta_5 \frac{\dot{z}}{z} = (1 - \Delta) \frac{\dot{P}_Q}{P_Q} + \left( \frac{\dot{\mathfrak{R}}}{\mathfrak{R}} + \frac{\dot{D}}{D} \right) + (\lambda_1 + \Delta) \frac{\dot{P}_Q^e}{P_Q^e} \\
 & + \chi_1 \frac{\dot{Y}_d}{Y_d} + \chi_2 \frac{\dot{WY}}{WY}
 \end{aligned} \tag{43}$$

Replacing  $\frac{\dot{N}}{N}$  in equation 43 by equation 42:

## ***Reduced Form Equations (cont'd 2)***

$$\begin{aligned}
 \frac{\dot{P}_Q}{P_Q} = & \frac{C_E}{\theta_2 - 1 + \Delta} \pi^e - \frac{C_E}{\theta_2 - 1 + \Delta} S_s + \frac{1}{\theta_2 - 1 + \Delta} \cdot \frac{\dot{D}}{D} + \frac{(\lambda_1 + \Delta)}{\theta_2 - 1 + \Delta} \cdot \frac{\dot{P}_Q^e}{P_Q^e} - \frac{\dot{\theta}_1}{\theta_2 - 1 + \Delta} \cdot \frac{\dot{A}}{A} - \frac{\dot{\theta}_3}{\theta_2 - 1 + \Delta} \cdot \frac{\dot{w}}{w} \\
 & - \frac{\theta_4}{\theta_2 - 1 + \Delta} \cdot \frac{\dot{r}}{r} - \frac{\sum_{l=1}^T \sigma_l}{\theta_2 - 1 + \Delta} \cdot \frac{\dot{P}_l}{P_l} - \frac{\dot{\theta}_5}{\theta_2 - 1 + \Delta} \cdot \frac{\dot{z}}{z} - \frac{\dot{\theta}_6}{\theta_2 - 1 + \Delta} \cdot \frac{\dot{\Gamma}}{\Gamma} + \frac{\dot{\chi}_1}{\theta_2 - 1 + \Delta} \cdot \frac{\dot{Y}_d}{Y_d} + \frac{\dot{\chi}_2}{\theta_2 - 1 + \Delta} \cdot \frac{\dot{WY}}{WY}
 \end{aligned} \tag{44}$$

Plugging 44 into 40 we obtain the RFE-DA for price and sales supply:

### *Reduced Form Equations (cont'd 3)*

$$\frac{\dot{S}_{Si}}{S_{Si}} = \theta'_{0i} + \theta'_{1i} S_{Si} + \theta'_{2i} \frac{\dot{D}_i}{D_i} + \theta'_{3i} \frac{\dot{A}_i}{A_i} + \theta'_{4i} \frac{\dot{w}_i}{w_i} + \theta'_{5i} \frac{\dot{r}}{r} + \theta'_{6i} \frac{\dot{z}_i}{z_i} + \theta'_{7i} \frac{\dot{Y}_d}{Y_d} + \theta'_{8i} \frac{\dot{WY}}{WY} + \theta'_{9i} \frac{\dot{\Gamma}}{\Gamma} + \sum_{l=1}^T \varphi_{il} \frac{\dot{P}_{il}}{P_{il}} + v_{si} \quad (45)$$

$$\frac{\dot{P}_{Qi}}{P_{Qi}} = \sigma'_{0i} + \sigma'_{1i} S_{Si} + \sigma'_{2i} \frac{\dot{D}_i}{D_i} + \sigma'_{3i} \frac{\dot{A}_i}{A_i} + \sigma'_{4i} \frac{\dot{w}_i}{w_i} + \sigma'_{5i} \frac{\dot{r}}{r} + \sigma'_{6i} \frac{\dot{z}_i}{z_i} + \sigma'_{7i} \frac{\dot{Y}_d}{Y_d} + \sigma'_{8i} \frac{\dot{WY}}{WY} + \sigma'_{9i} \frac{\dot{\Gamma}}{\Gamma} + \sum_{l=1}^T \varphi_{il} \frac{\dot{P}_{il}}{P_{il}} + v_{Pi} \quad (46)$$

With:  $\sum_{l=1}^T \varphi_{il} \frac{\dot{P}_{il}}{P_{il}} = \frac{(\lambda_1 + \Delta)}{\theta_2 - 1 + \Delta} \cdot \frac{\dot{P}_{Qi}^e}{P_{Qi}^e} - \frac{\sum_{l=1}^T \sigma_l}{\theta_2 - 1 + \Delta} \cdot \frac{\dot{P}_l}{P_l}$  (47)

## DERIVING THE TRANSFER EQUATIONS

*The structural equations model can be presented under matrix form:*

$$\begin{bmatrix} 1 & -\lambda(L) & -1 \\ 1 & -\gamma(L) & 0 \\ 0 & 0 & 1 \end{bmatrix} \begin{bmatrix} s_{i,t} \\ p_{i,t} \\ n_{i,t} \end{bmatrix} = \begin{bmatrix} 0 \\ 0 \\ \delta_{0,i} \end{bmatrix} + \begin{bmatrix} 0 \\ 0 \\ \delta_{1,i} \end{bmatrix} S_{i,t-1} + \begin{bmatrix} K_{1,i} \\ 0 \\ 0 \end{bmatrix} w_{i,t} + \begin{bmatrix} K_{2,i} \\ 0 \\ 0 \end{bmatrix} r_t + \begin{bmatrix} K_{3,i} \\ 0 \\ 0 \end{bmatrix} a_{i,t} + \begin{bmatrix} K_{4,i} \\ 0 \\ 0 \end{bmatrix} z_{i,t} \\
 + \begin{bmatrix} K_{5,i} \\ 0 \\ 0 \end{bmatrix} \Gamma_{i,t} + \begin{bmatrix} K_{6,i} \\ 0 \\ 0 \end{bmatrix} X_t + \begin{bmatrix} 0 \\ \Delta_{1,i} \\ 0 \end{bmatrix} y_t + \begin{bmatrix} 0 \\ \Delta_{2,i} \\ 0 \end{bmatrix} w_y_t + \begin{bmatrix} 0 \\ \Delta_{3,i} \\ 0 \end{bmatrix} d_t + \begin{bmatrix} \varepsilon_{Ti,t} \\ \mu_{Ti,t} \\ v_{Ti,t} \end{bmatrix} \quad (48)$$

## *Transfer Equations (cont'd 1)*

Multiplying both side of equation 48 by the matrix  $\hat{A}^*$

$$A^* = (\det A) \cdot A^{-1}$$

$$A = \begin{bmatrix} 1 & -\lambda(L) & -1 \\ 1 & -\gamma(L) & 0 \\ 0 & 0 & 1 \end{bmatrix}$$

$$A^{-1} = \frac{1}{\det A} \begin{bmatrix} -\gamma(L) & \lambda(L) & -\gamma(L) \\ -1 & 1 & -1 \\ 0 & 0 & \lambda(L) - \gamma(L) \end{bmatrix}$$

## *Transfer Equations (cont'd 2)*

After multiplying both sides of equation 48 by  $A^*$  :

$$[\lambda(L) - \gamma L] \begin{bmatrix} s_{i,t} \\ p_{i,t} \\ n_{i,t} \end{bmatrix} = \begin{bmatrix} -\gamma(L)\delta_{0,i} \\ -\delta_{0,i} \\ \delta_{0,i}[\lambda(L) - \gamma(L)] \end{bmatrix} + \begin{bmatrix} -\gamma(L)\delta_{1,i} \\ -\delta_{1,i} \\ \delta_{1,i}[\lambda(L) - \gamma(L)] \end{bmatrix} S_{i,t-1} + \begin{bmatrix} -\gamma(L)\kappa_{1,i} \\ -\kappa_{1,i} \\ 0 \end{bmatrix} w_{i,t}$$

### *Transfer Equations (cont'd 3)*

$$\begin{aligned}
& + \begin{bmatrix} -\gamma(L)K_{2,i} \\ -K_{2,i} \\ 0 \end{bmatrix} r_t + \begin{bmatrix} -\gamma(L)K_{3,i} \\ -K_{3,i} \\ 0 \end{bmatrix} a_{i,t} + \begin{bmatrix} -\gamma(L)K_{4,i} \\ -K_{4,i} \\ 0 \end{bmatrix} z_{i,t} + \begin{bmatrix} -\gamma(L)K_{5,i} \\ -K_{5,i} \\ 0 \end{bmatrix} \Gamma_{i,t} \\
& + \begin{bmatrix} -\gamma(L)K_{6,i} \\ -K_{6,i} \\ 0 \end{bmatrix} X_t + \begin{bmatrix} \lambda(L)\Delta_{1,i} \\ \Delta_{1,i} \\ 0 \end{bmatrix} y_t + \begin{bmatrix} \lambda(L)\Delta_{2,i} \\ \Delta_{2,i} \\ 0 \end{bmatrix} w y_t + \begin{bmatrix} \lambda(L)\Delta_{3,i} \\ \Delta_{3,i} \\ 0 \end{bmatrix} d_t + \\
& + \begin{bmatrix} -\gamma(L)\epsilon_{T_i,t} + \lambda(L)\mu_{T_i,t} - \gamma(L)\nu_{T_i,t} \\ -\epsilon_{T_i,t} + \mu_{T_i,t} - \nu_{T_i,t} \\ [\lambda(L) - \gamma(L)]\nu_{T_i,t} \end{bmatrix} \tag{49}
\end{aligned}$$

### ***Transfer Equations (cont'd 4)***

Equation 49 can be transformed into a system of linear equations for both price and sales supply:

$$\begin{aligned}
 [\lambda(L) - \gamma(L)]s_{i,t} = & -\gamma(L)\delta_{0,i} - \gamma(L)\delta_{1,i}S_{i,t-1} - \gamma(L)\kappa_{1,i}w_{i,t} - \gamma(L)\kappa_{2,i}r_t - \gamma(L)\kappa_{3,i}a_{i,t} - \gamma(L)\kappa_{4,i}z_{i,t} \\
 & - \gamma(L)\kappa_{5,i}\Gamma_{i,t} - \gamma(L)\kappa_{6,i}X_t + \lambda(L)\Delta_{1,i}y_t + \lambda(L)\Delta_{2,i}wy_t + \lambda(L)\Delta_{3,i}d_t - \gamma(L)\varepsilon_{Ti,t} + \lambda(L)\mu_{Ti,t} - \gamma(L)v_{Ti,t}
 \end{aligned} \tag{50}$$

$$\begin{aligned}
 [\lambda(L) - \gamma(L)]p_{i,t} = & -\delta_{0,i} - \delta_{1,i}S_{i,t-1} - \kappa_{1,i}w_{i,t} - \kappa_{2,i}r_t - \kappa_{3,i}a_{i,t} - \kappa_{4,i}z_{i,t} - \kappa_{5,i}\Gamma_{i,t} - \kappa_{6,i}X_t + \Delta_{1,i}y_t \\
 & + \Delta_{2,i}wy_t + \Delta_{3,i}d_t - \varepsilon_{Ti,t} + \mu_{Ti,t} - v_{Ti,t}
 \end{aligned} \tag{51}$$

## ***Transfer Equations (cont'd 5)***

where:

- $\lambda(L)$  and  $\gamma(L)$ : lag operators
- $X$ : set of other exogenous variables obtained from the ARLI (3) model:  $SP$  (Stock Prices) and  $M$  (Money Supply: M2);
- $\ln\left(\frac{S_{i,t}}{S_{i,t-1}}\right) = s_{i,t};$
- $\ln\left(\frac{N_{i,t}}{N_{i,t-1}}\right) = n_{i,t};$

## ***Transfer Equations (cont'd 6)***

- $\ln\left(\frac{w_{i,t}}{w_{i,t-1}}\right) = w_{i,t};$

- $\ln\left(\frac{r_{i,t}}{r_{i,t-1}}\right) = r_{i,t};$

- $\ln\left(\frac{A_{i,t}}{A_{i,t-1}}\right) = a_{i,t};$

- $\ln\left(\frac{z_{i,t}}{z_{i,t-1}}\right) = z_{i,t};$

- $\ln\left(\frac{\Gamma_{i,t}}{\Gamma_{i,t-1}}\right) = \Gamma_{i,t};$

## RESULTS USING ITERATIVE SUR and MCMC (1500 iterations)

Table 1- RMSE and MAE

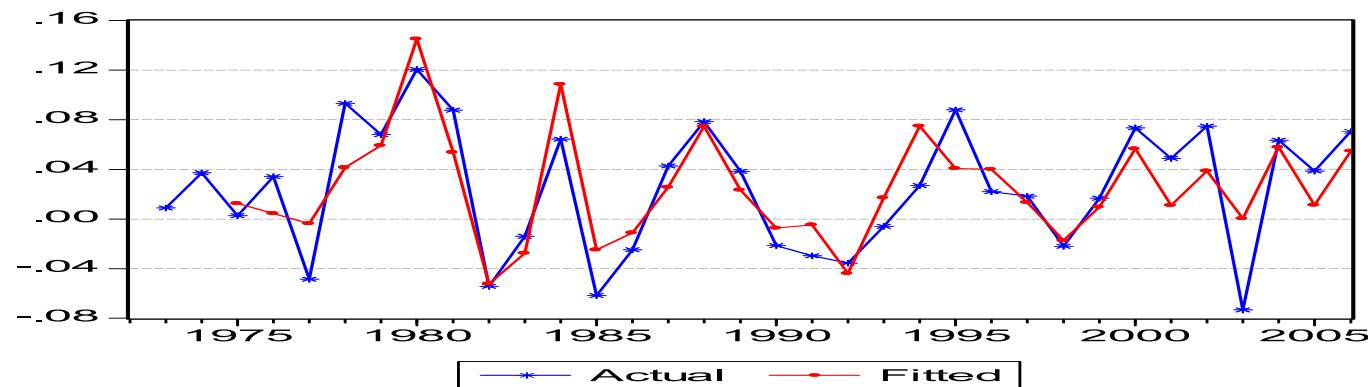
	ARLI (3)	MMM-DA (no shrinkage)	MMM-DA (shrinkage)	MCMC
RMSE	2.75	1.61	1.72	1.51
MAE	2.17	1.28	1.31	1.26

Formulas:

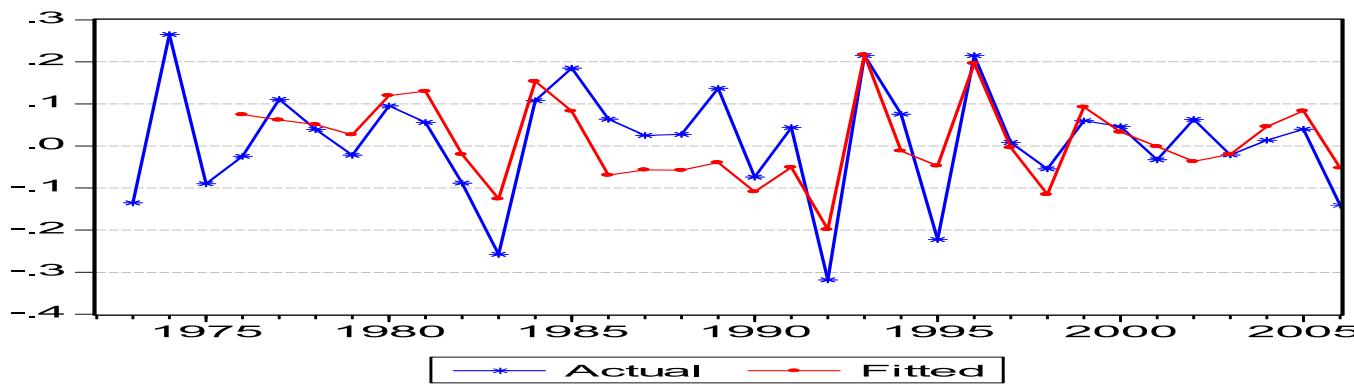
- $MAE = \frac{1}{T} \sum_t^T \left| \hat{y}_t - y_t \right|$

- $RMSE = \sqrt{\frac{1}{T} \sum_t^T (\hat{y}_t - y_t)^2}$

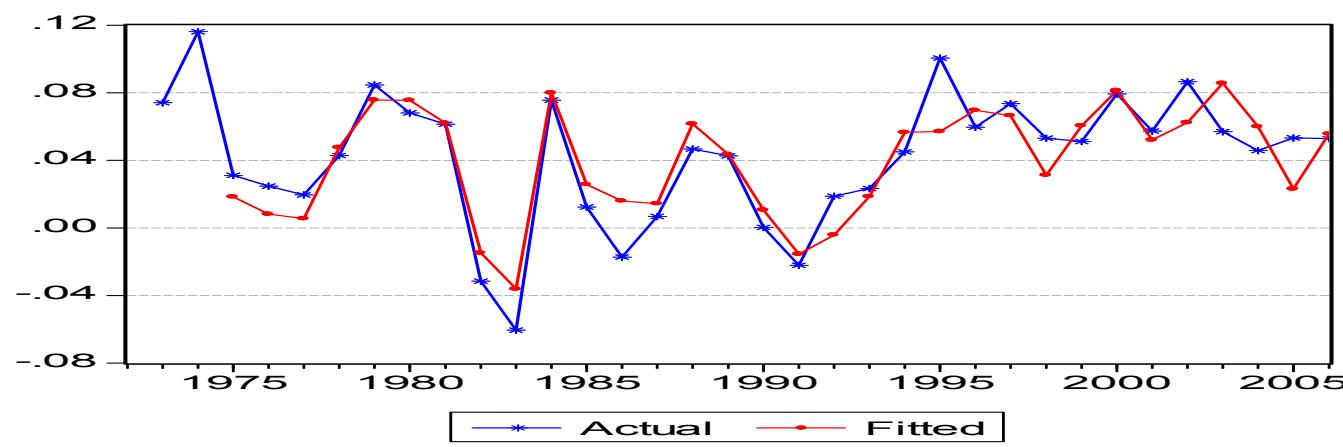
## Model fitness (per sector)



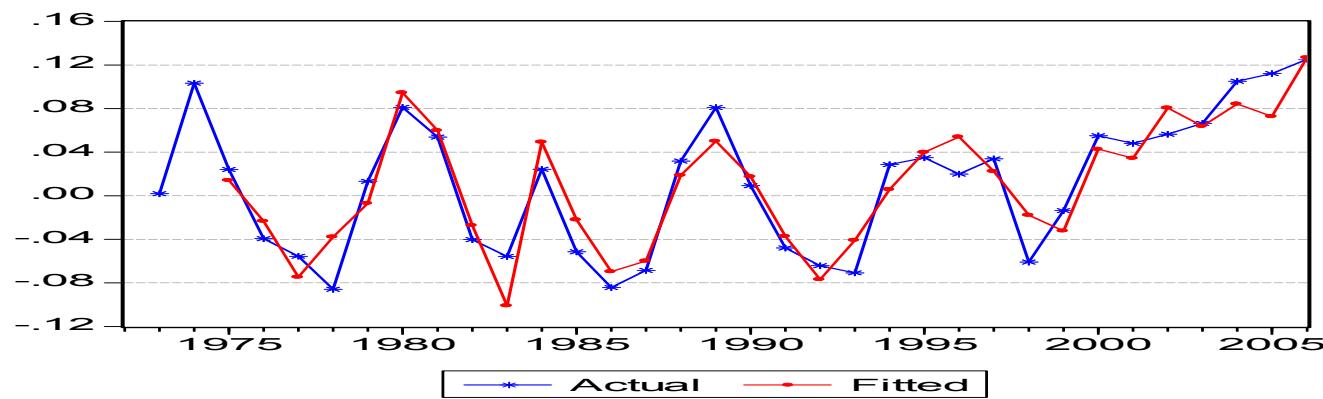
### Manufacturing



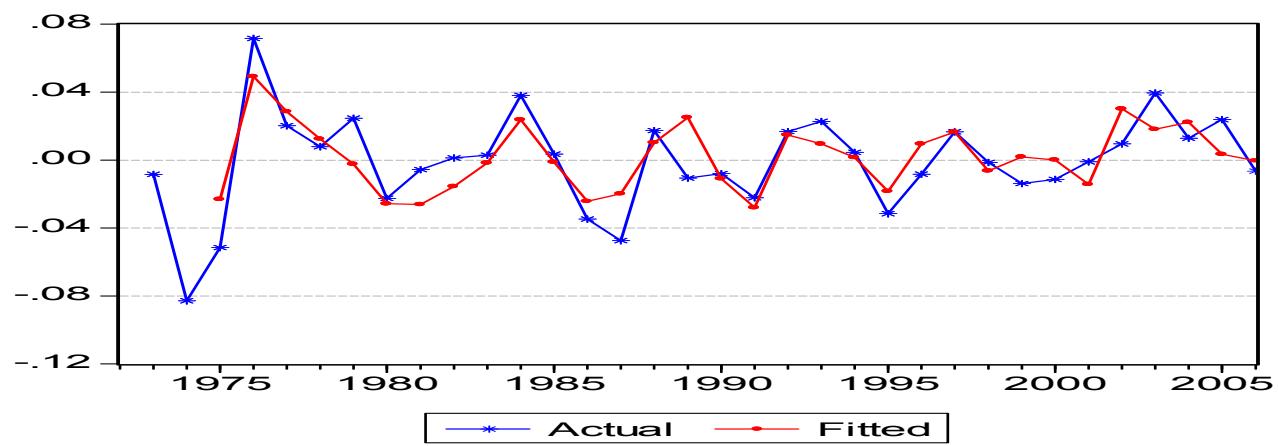
### Agriculture



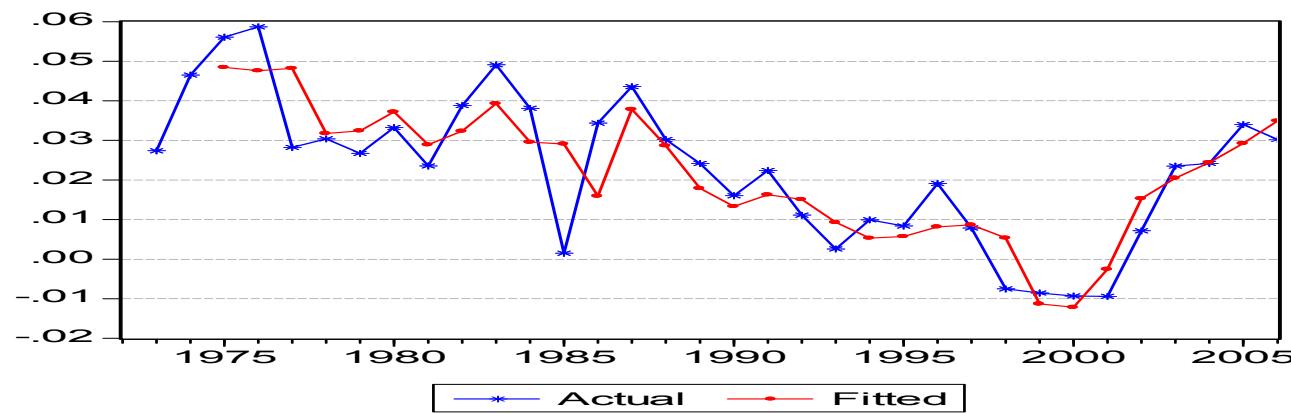
Transport



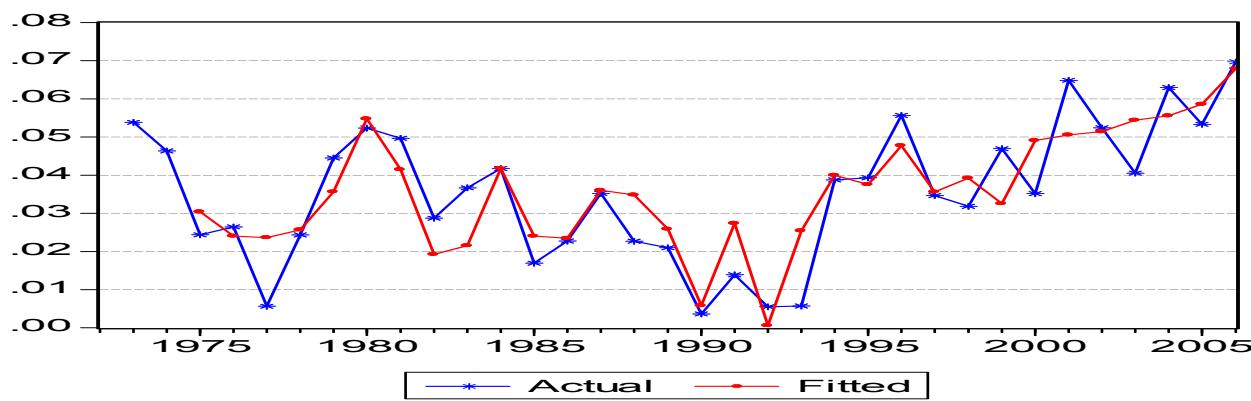
Construction



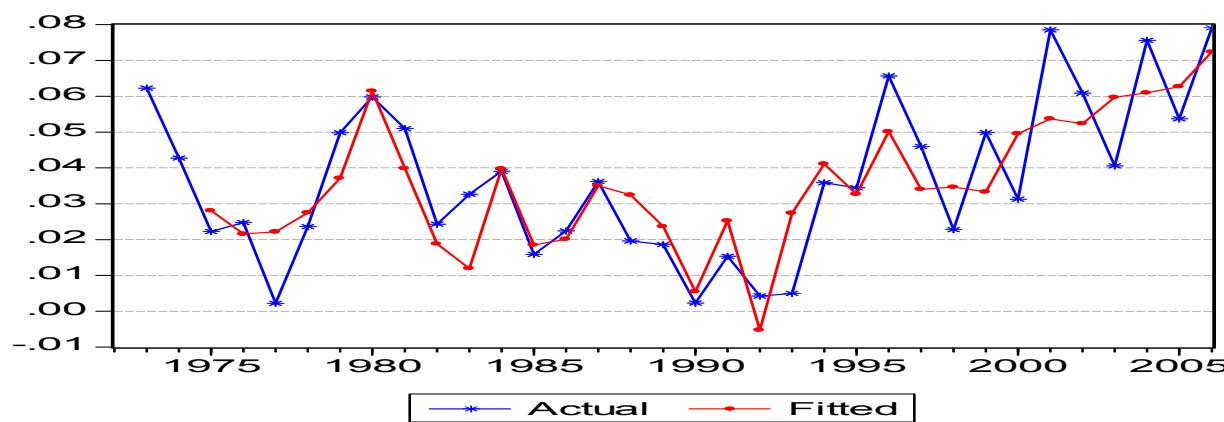
**Mining**



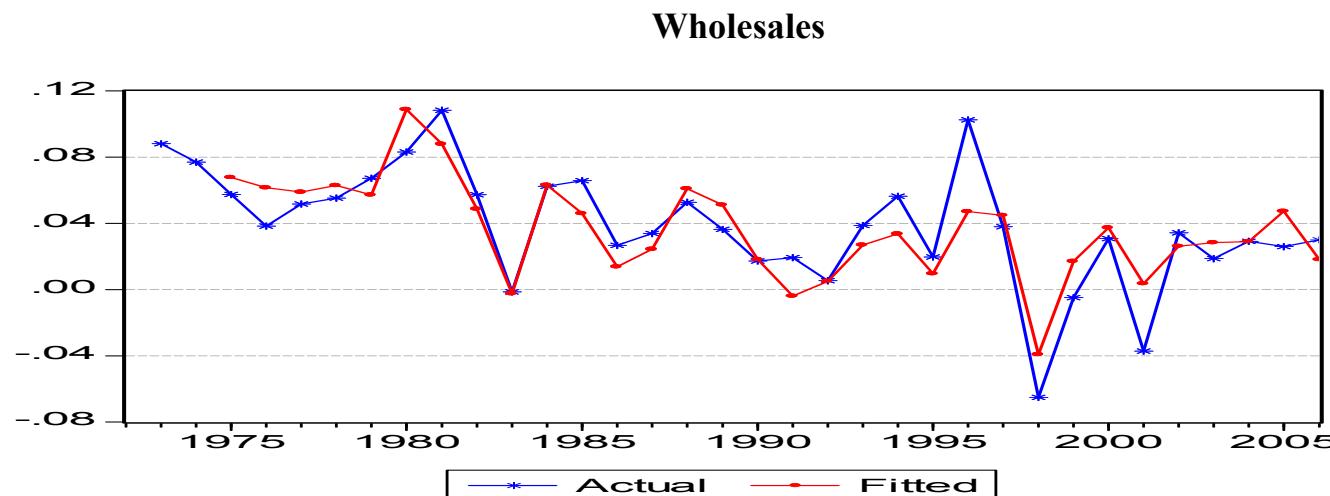
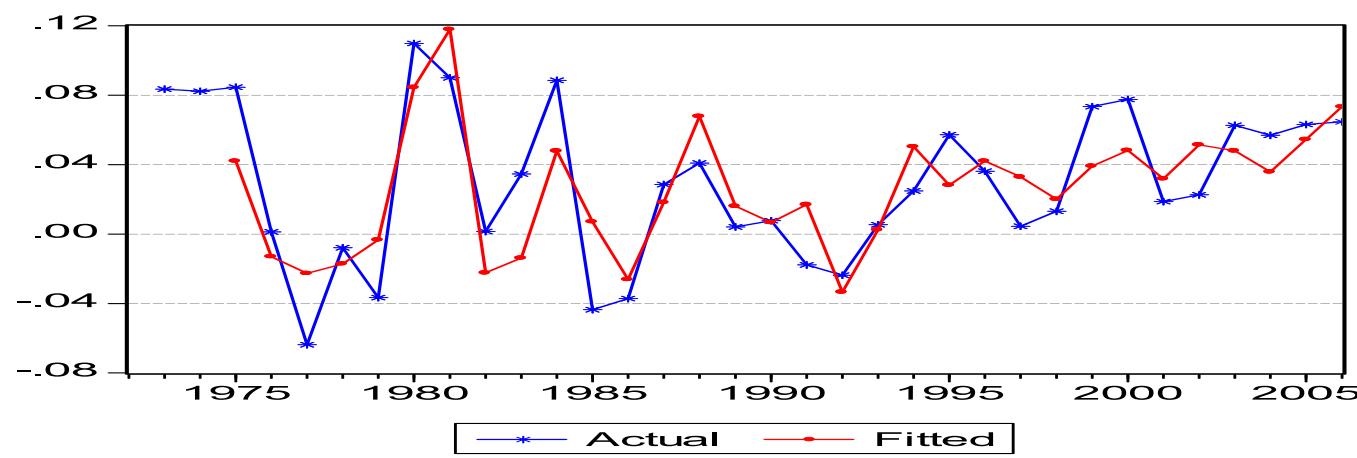
**Government**



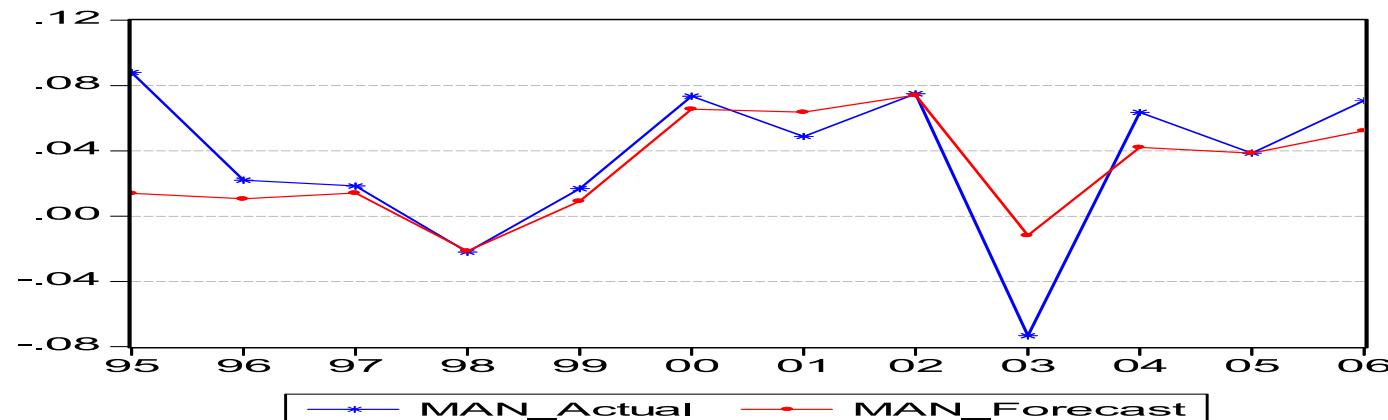
Community services



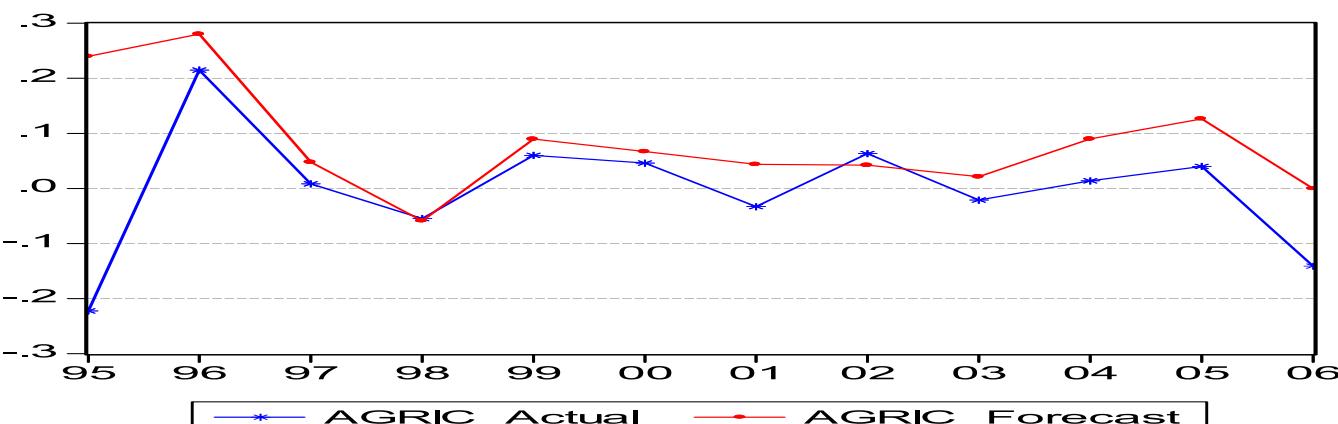
Financial sector



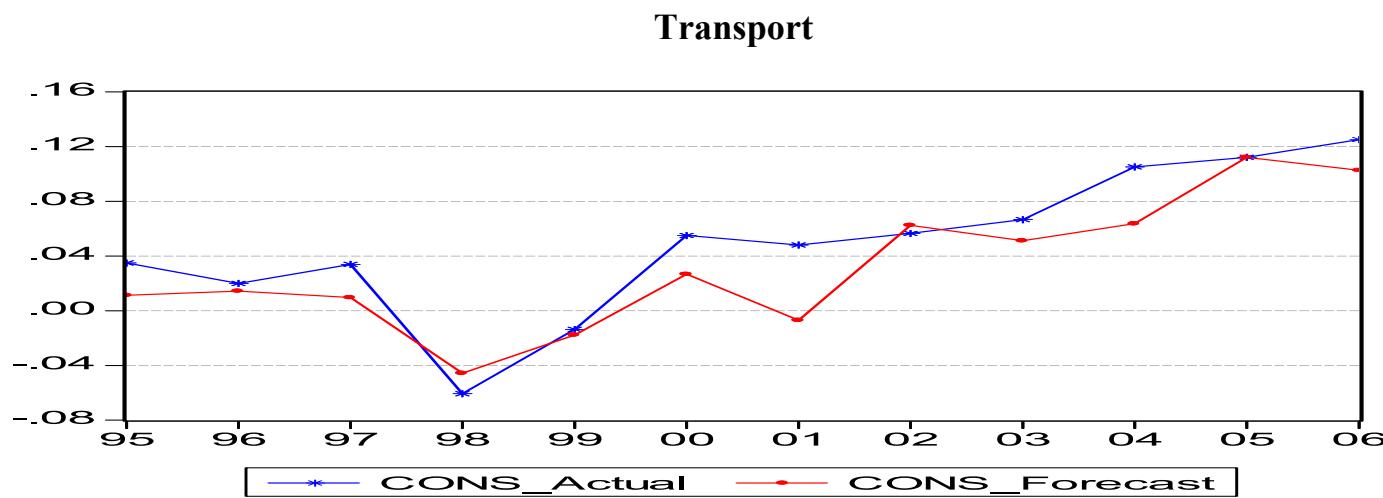
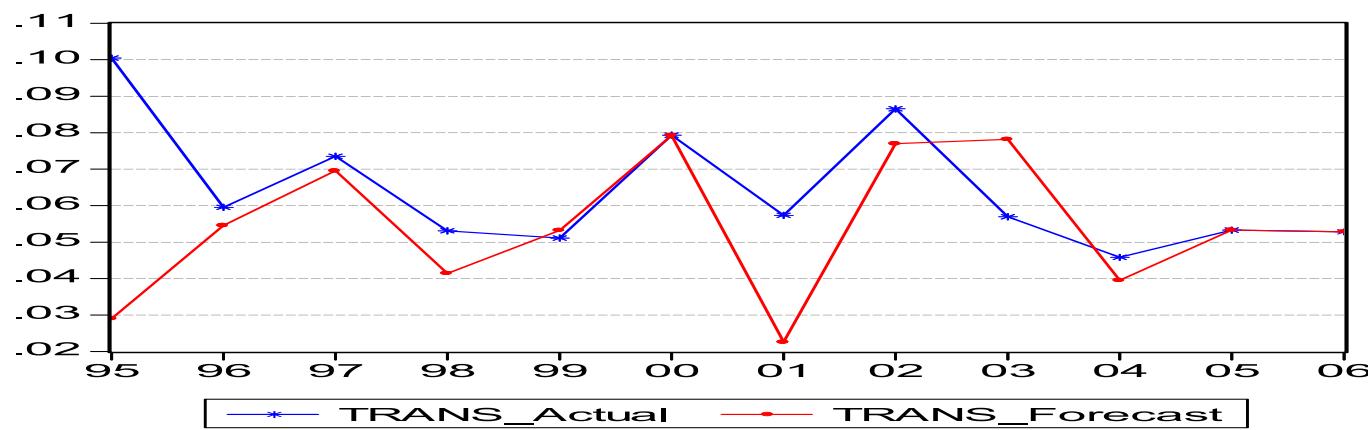
## Model's Prediction Ability: Actual versus Predictions (Forecasts)

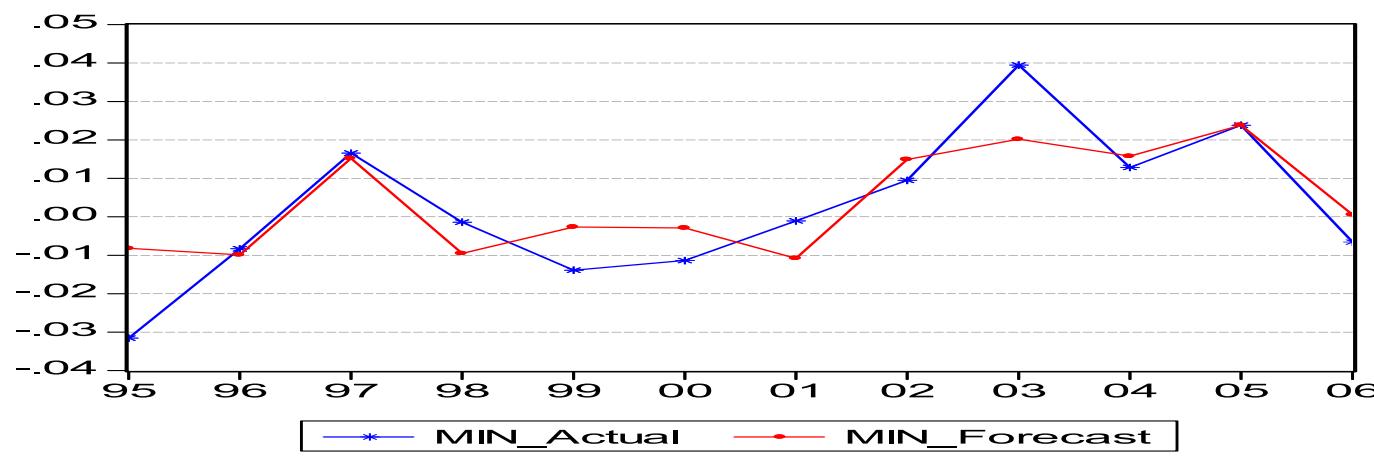


Manufacturing

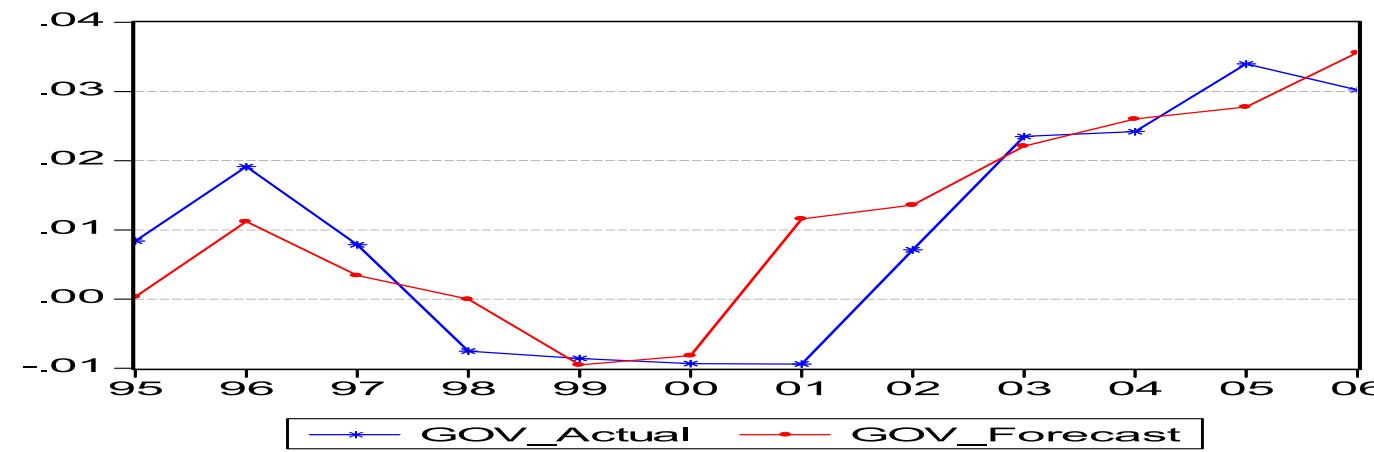


Agriculture

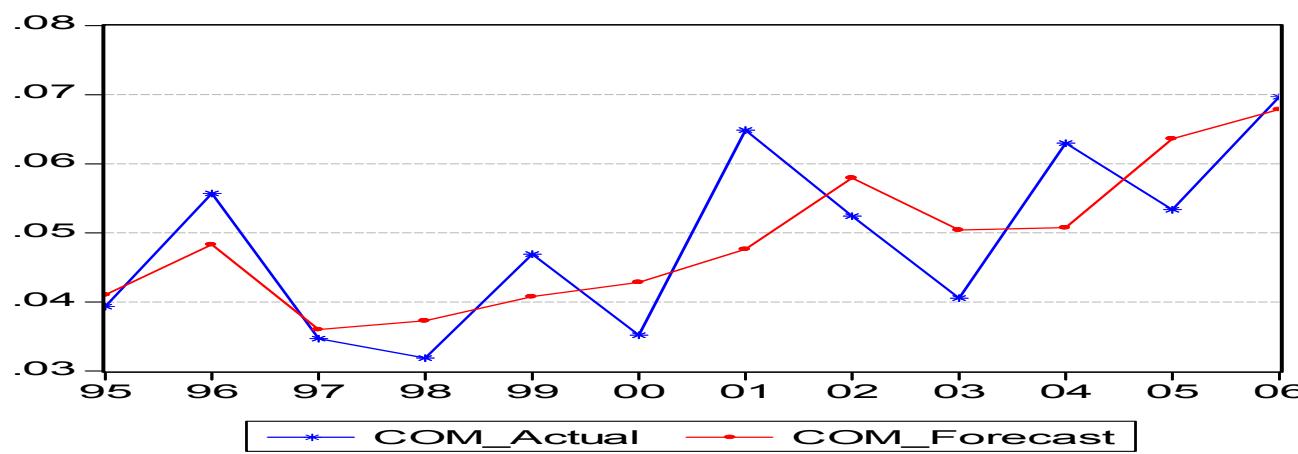




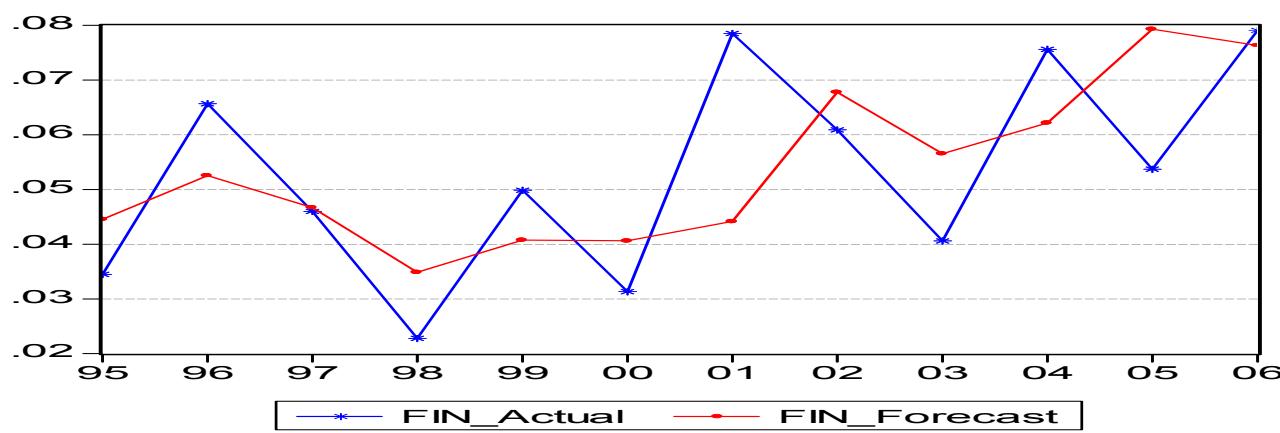
**Mining**



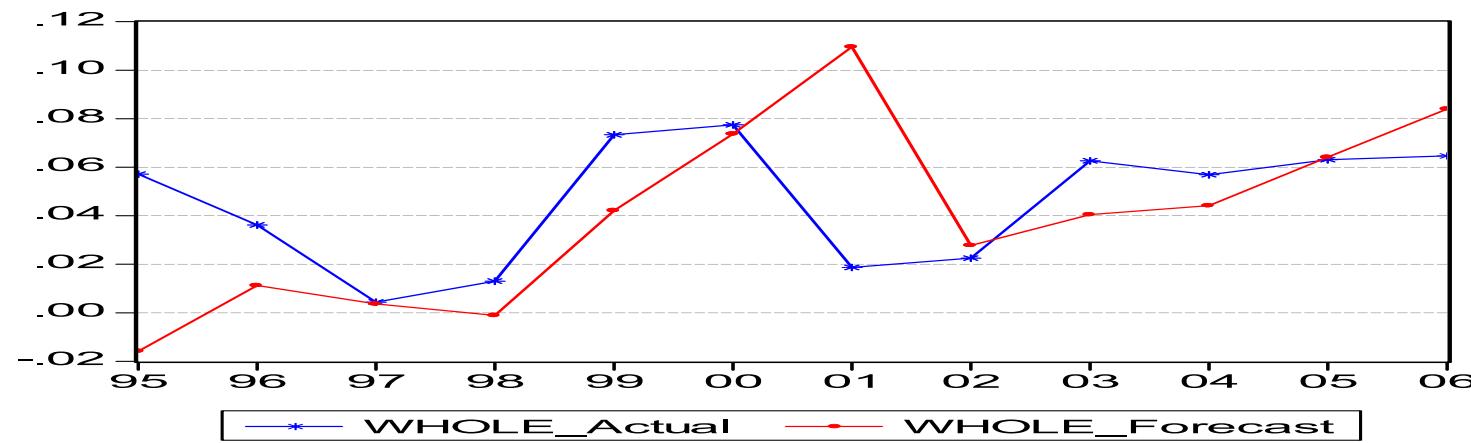
**Government**



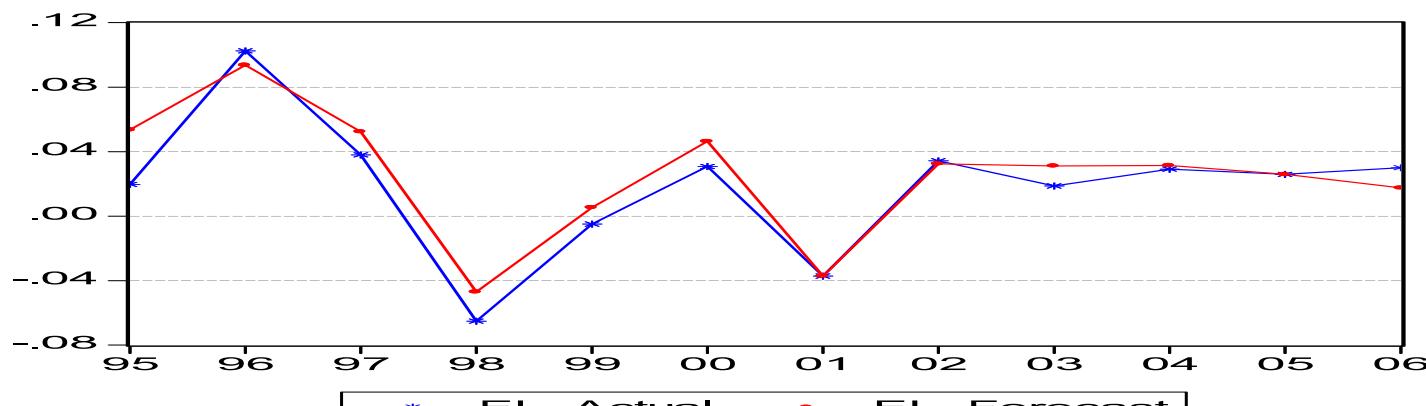
Community services



Financial services



**Wholesales**

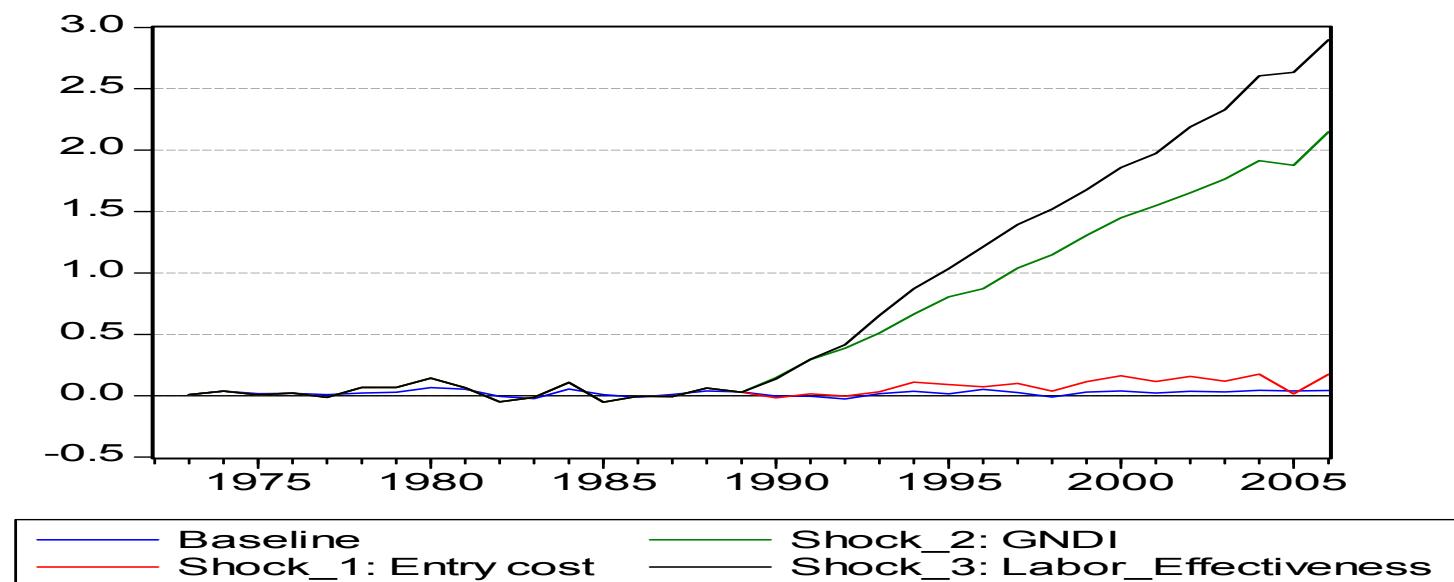


**Electricity**

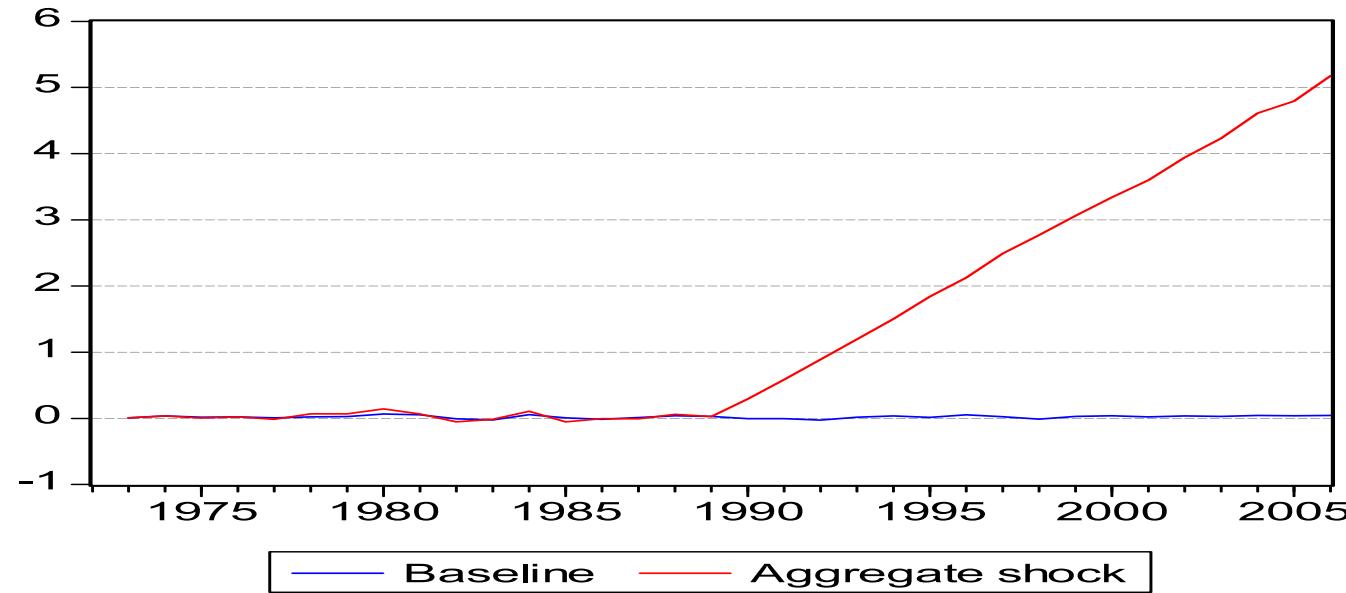
## POLICY SHOCKS (permanent shock from 1990)

### Manufacturing

#### a) Individual shocks: 10 percent

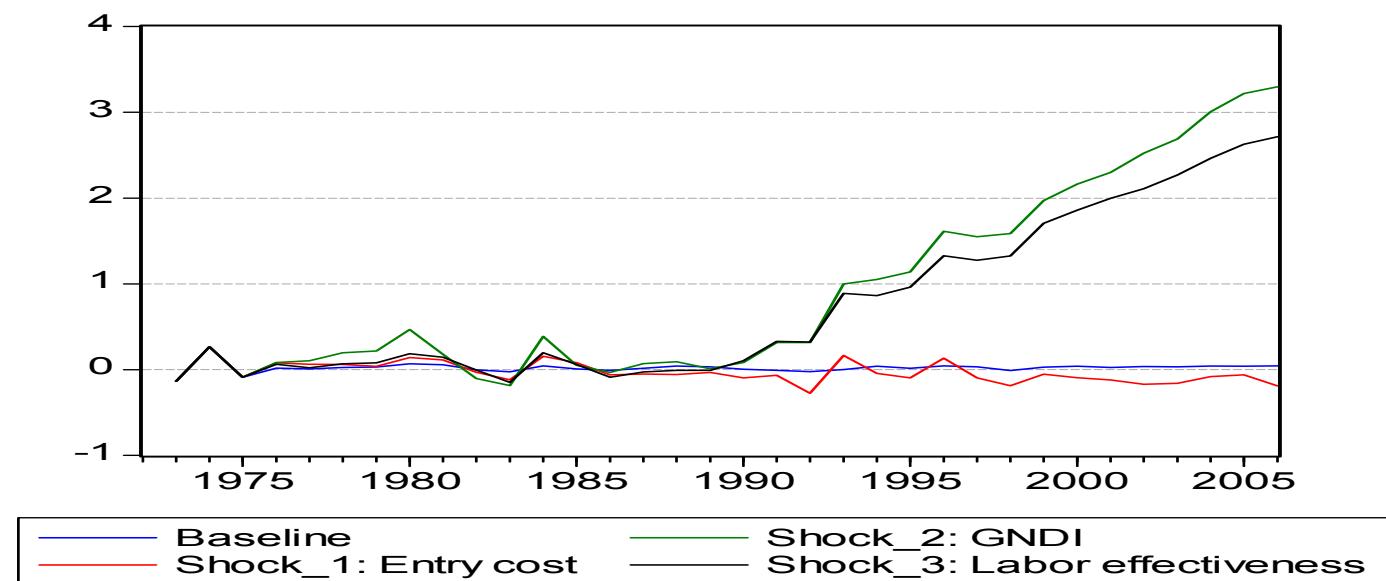


**b) Aggregate shock: all three shocks applied simultaneously**

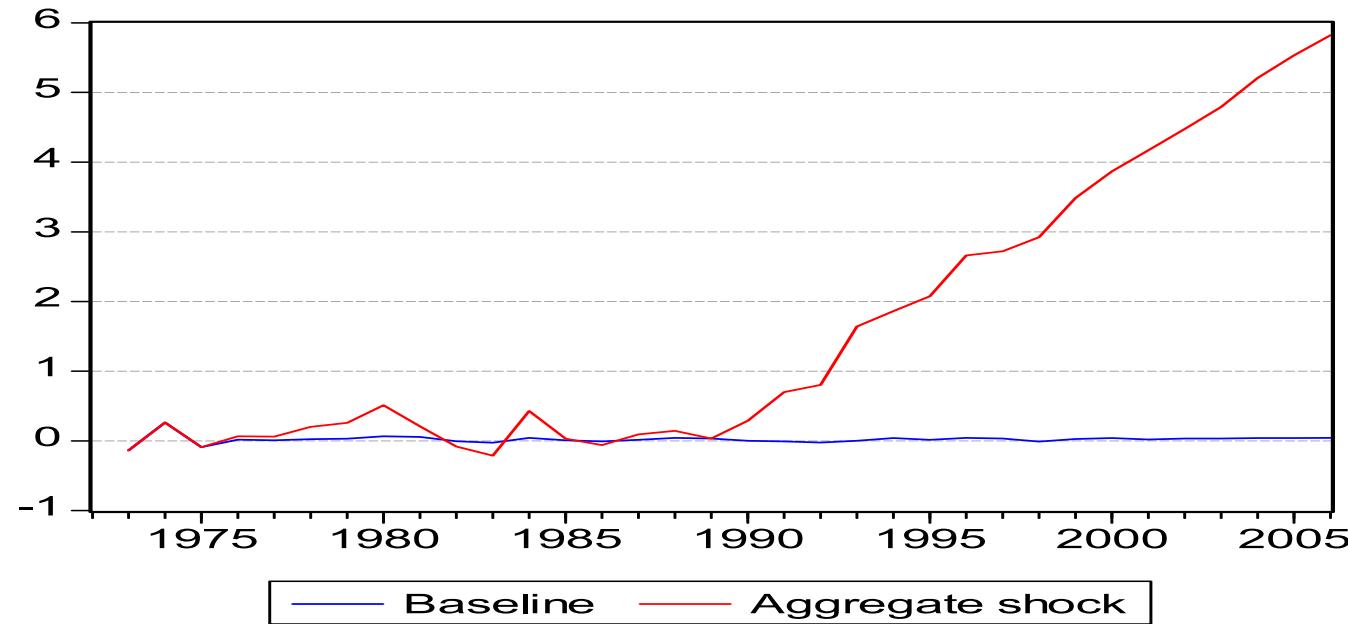


## Agriculture

### a) Individual shocks: 10 percent

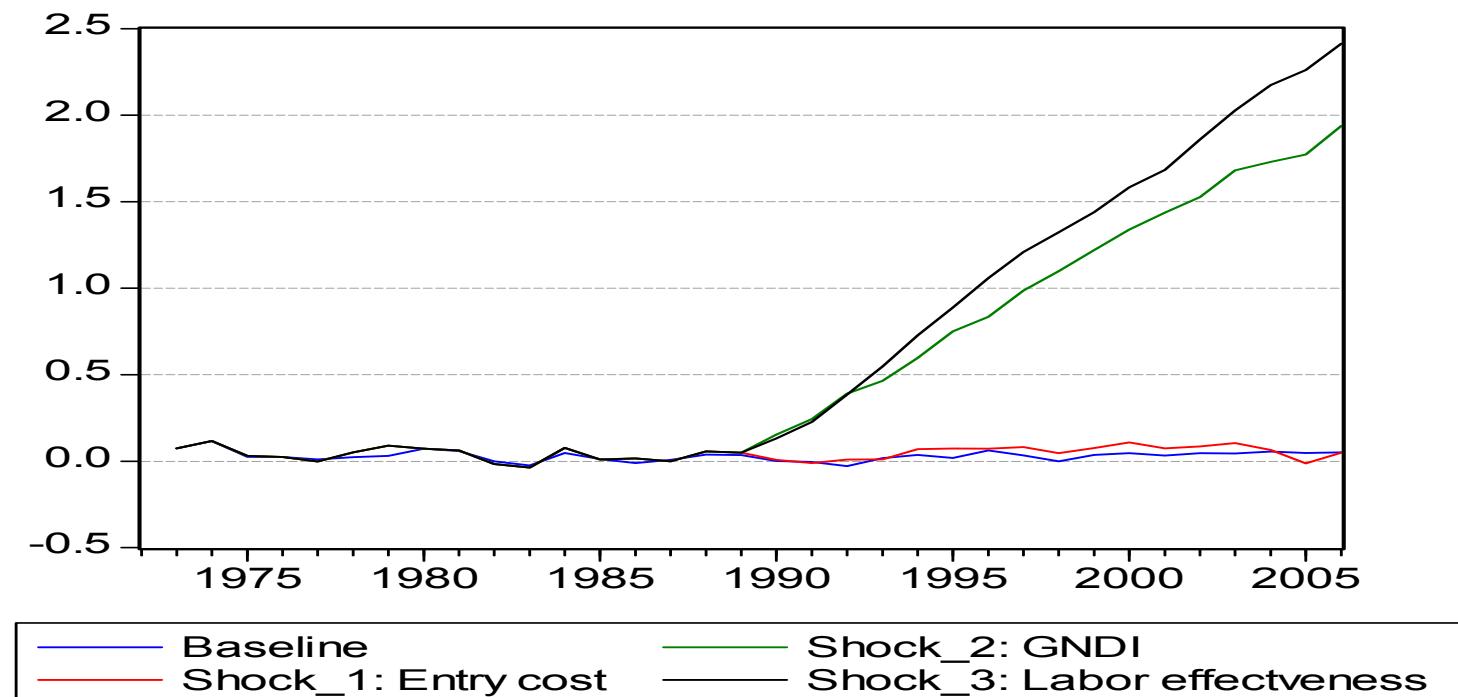


**b) Aggregate shock: all three shocks applied simultaneously**

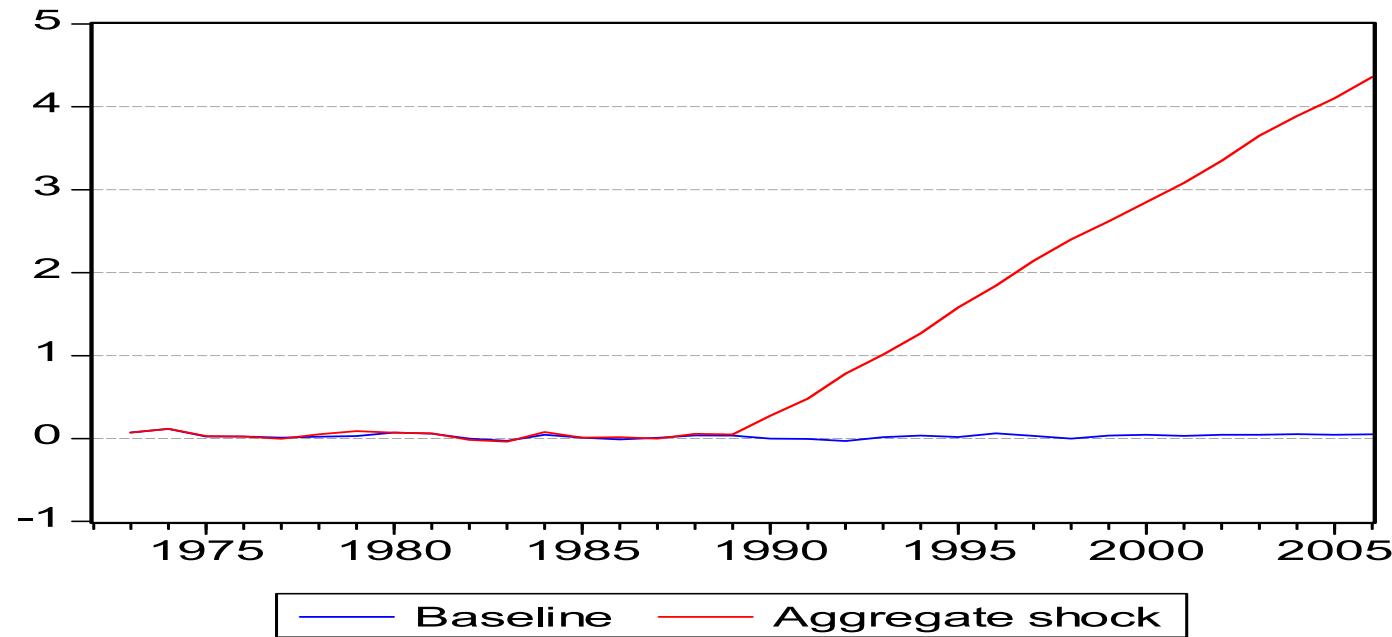


## Transport

### a) Individual shocks: 10 percent

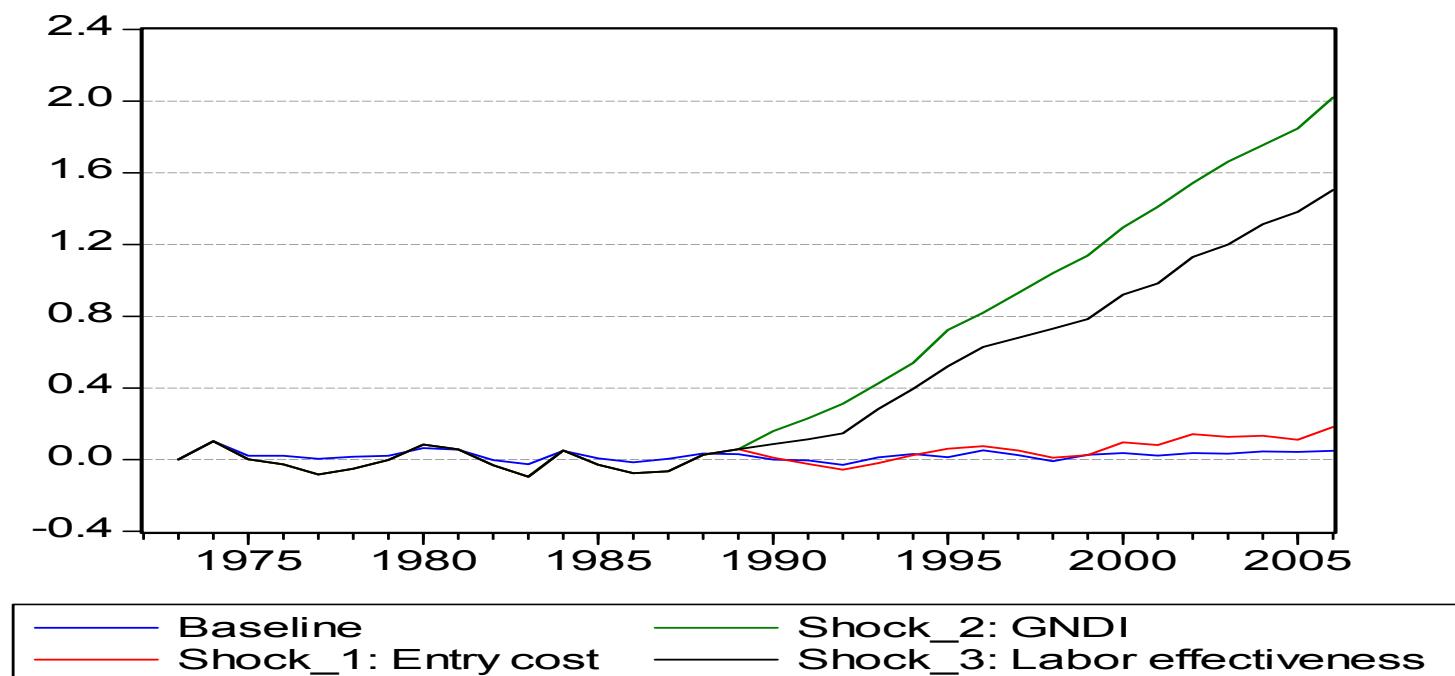


**b) Aggregate shock: all three shocks applied simultaneously**

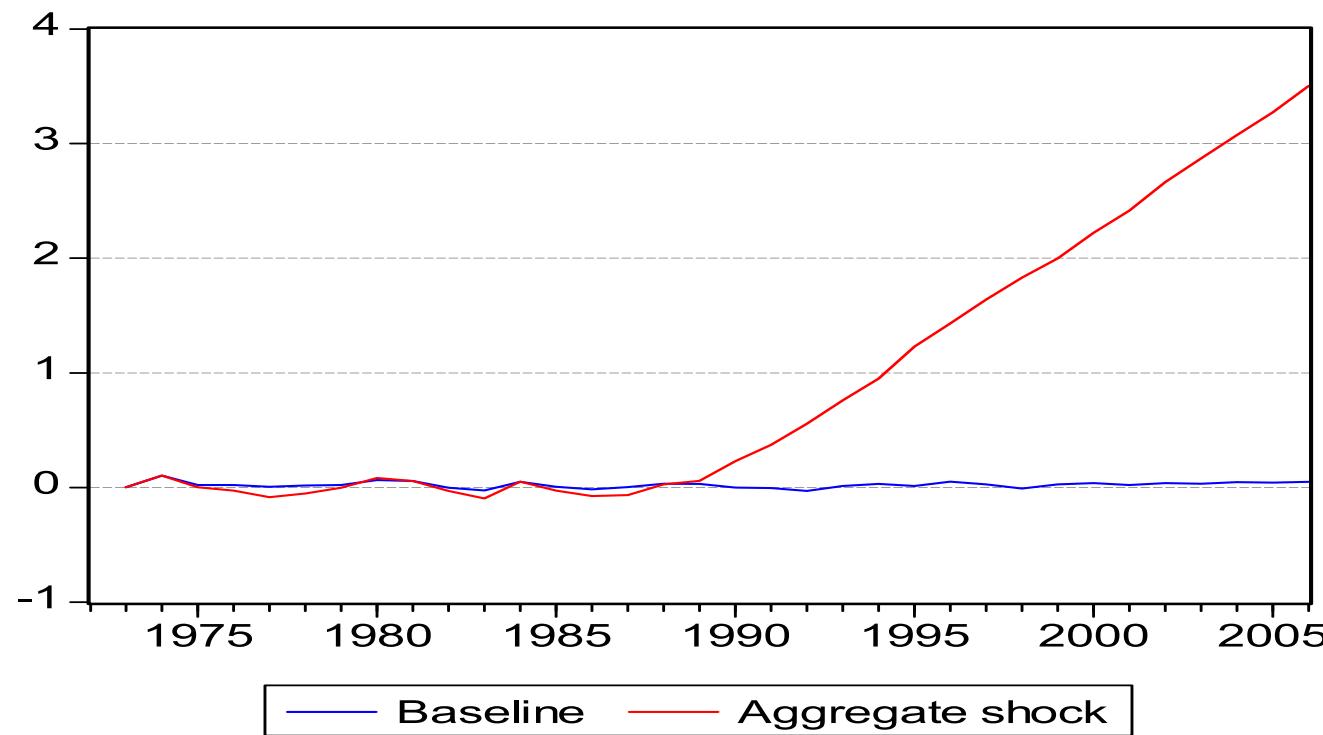


## Construction

### a) Individual shocks: 10 percent

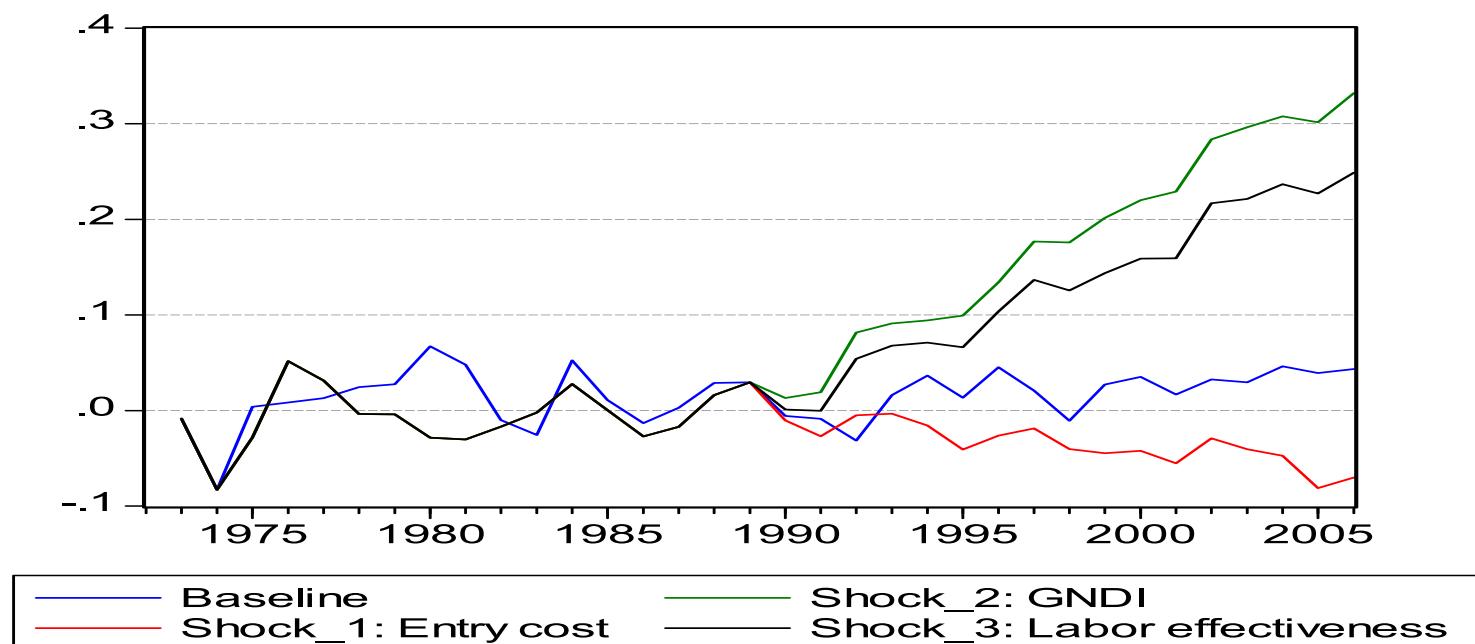


**b) Aggregate shock: all three shocks applied simultaneously**

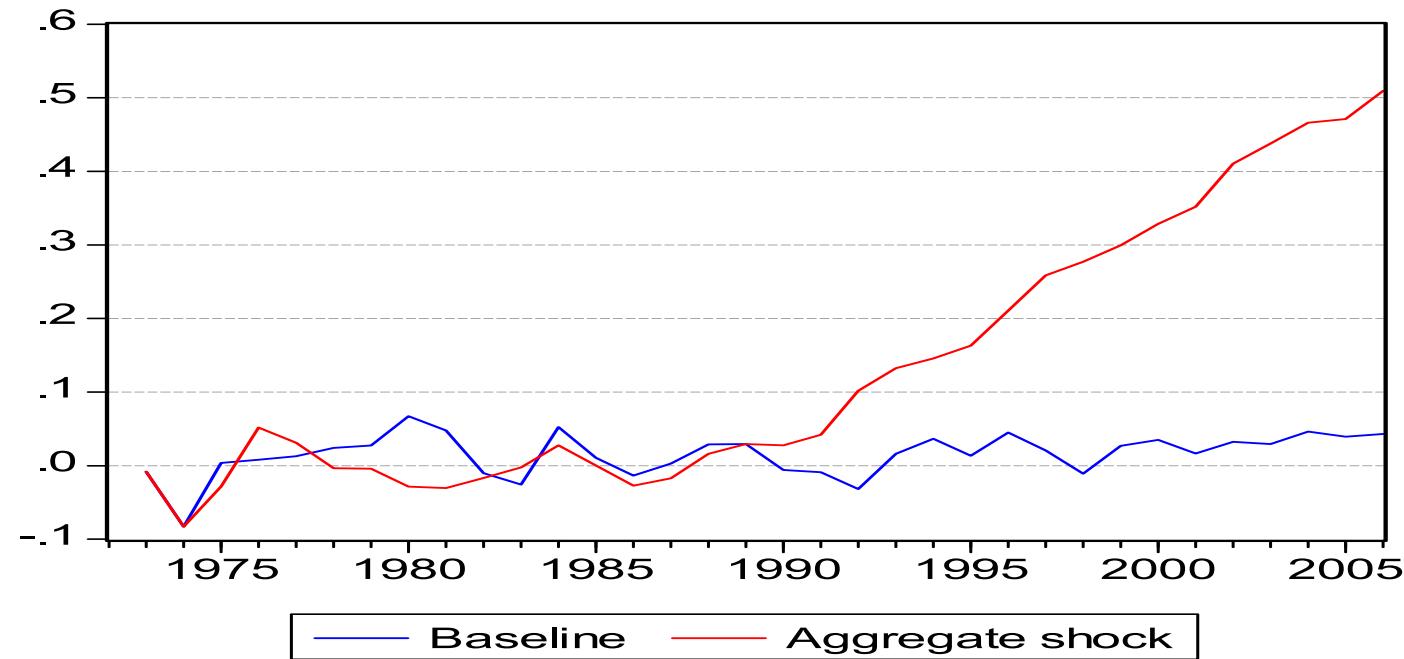


## Mining

### a) Individual shocks: 10 percent

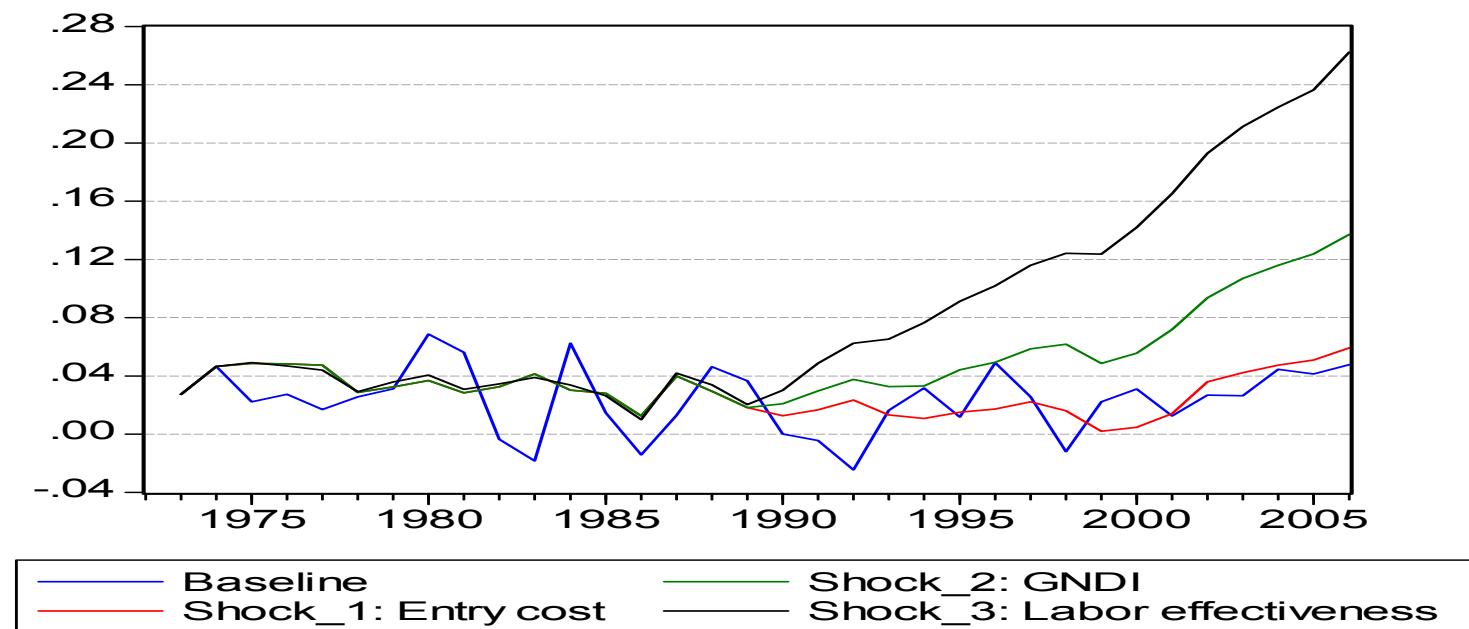


**b) Aggregate shock: all three shocks applied simultaneously**

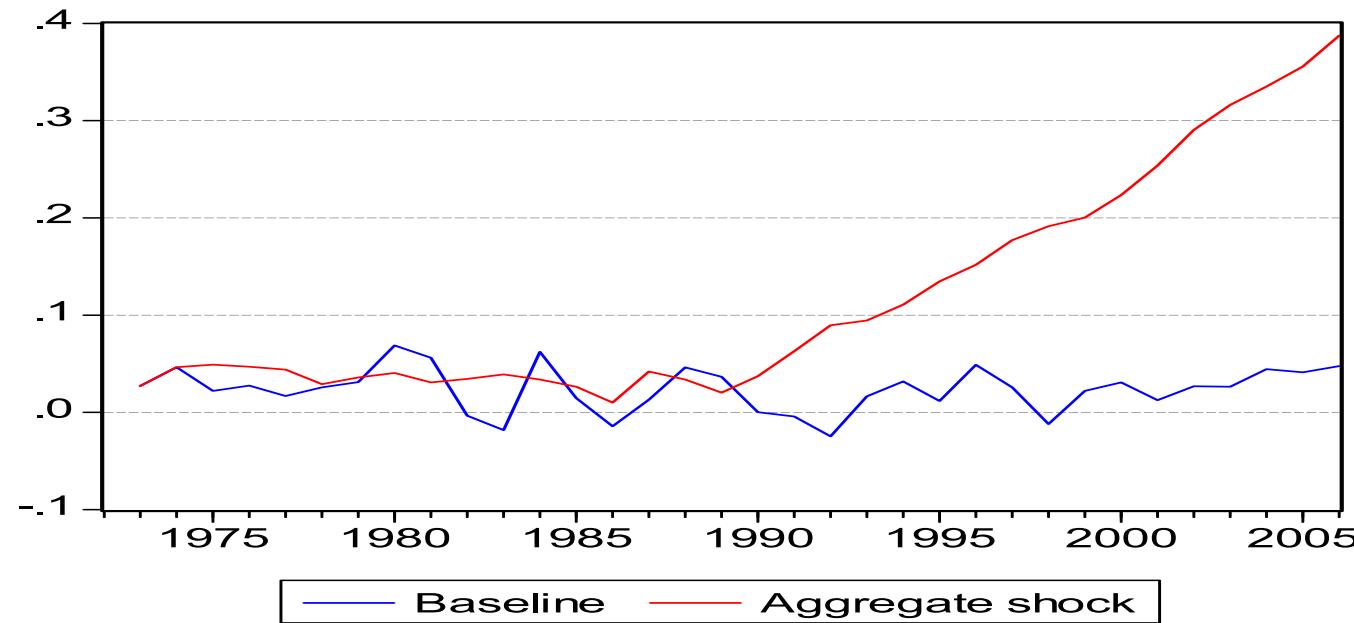


## Government

### a) Individual shocks: 10 percent

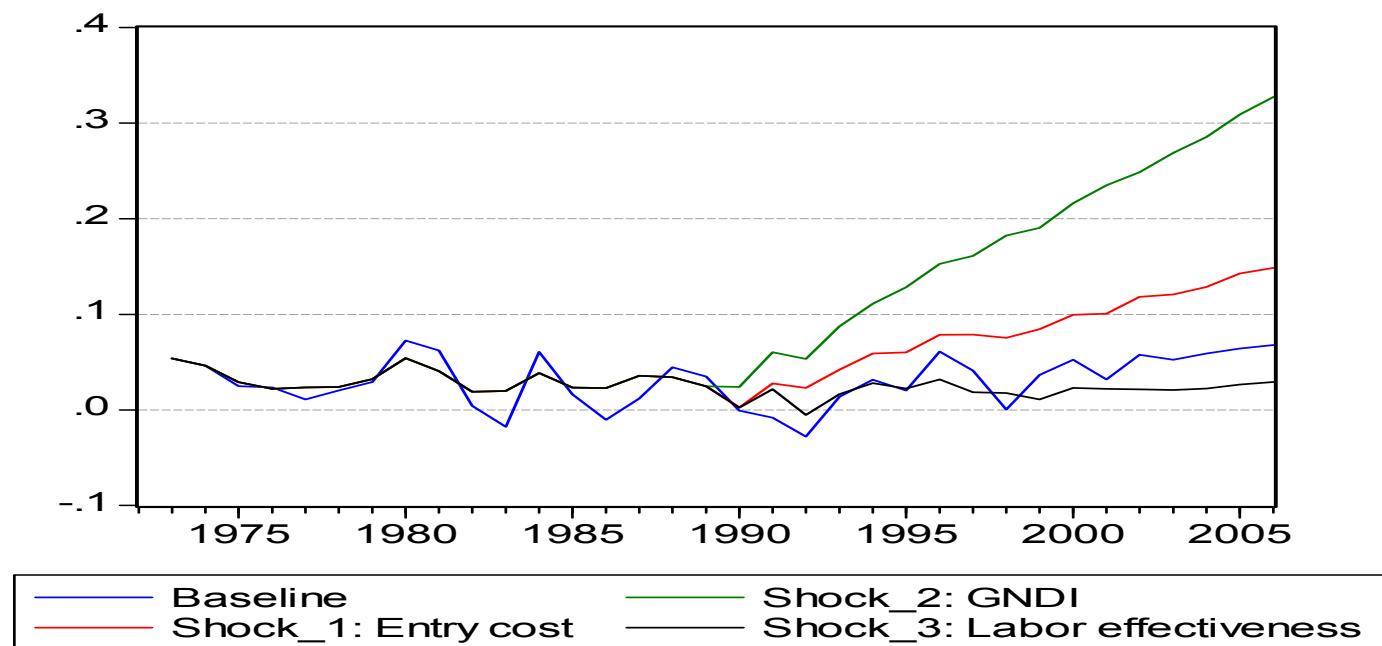


**b) Aggregate shock: all three shocks applied simultaneously**

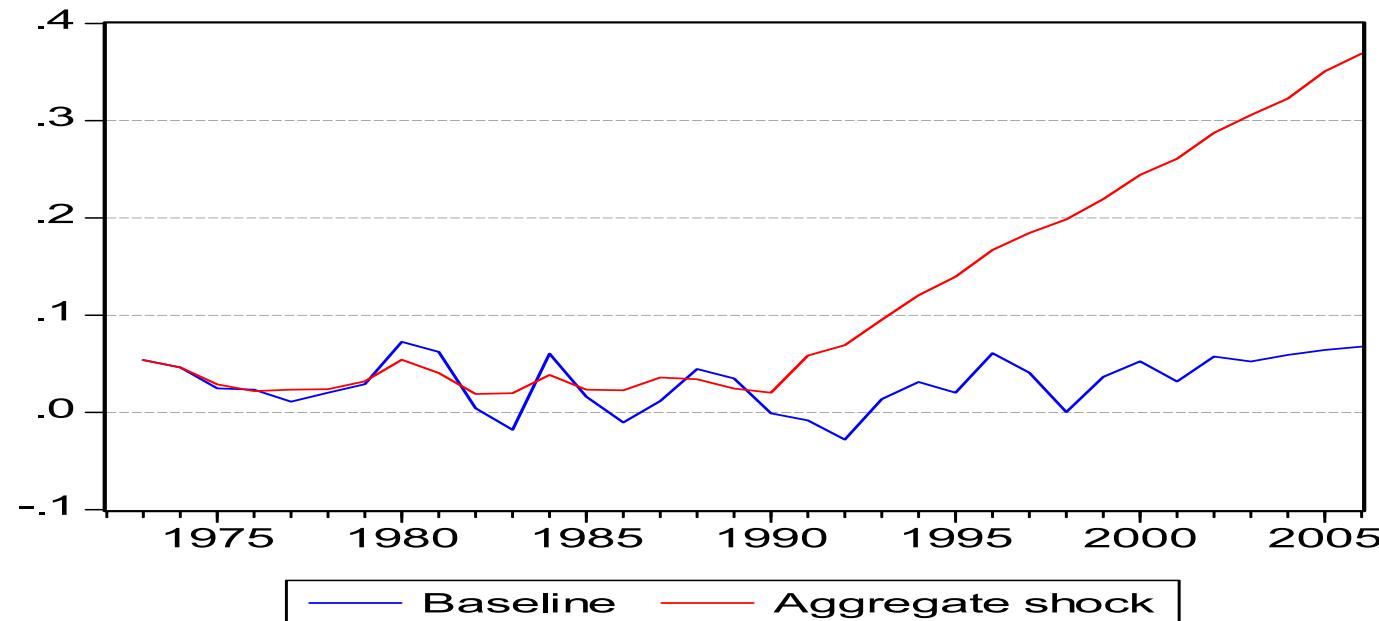


## Community

### a) Individual shocks: 10 percent

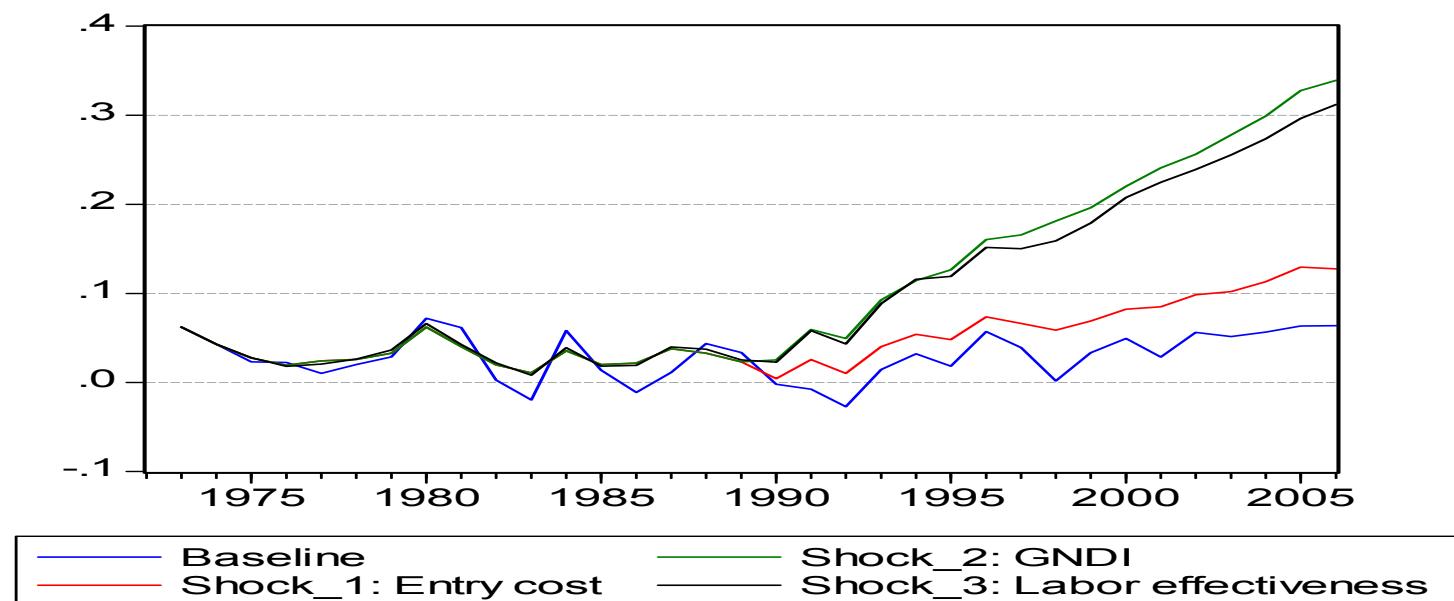


**b) Aggregate shock: all three shocks applied simultaneously**

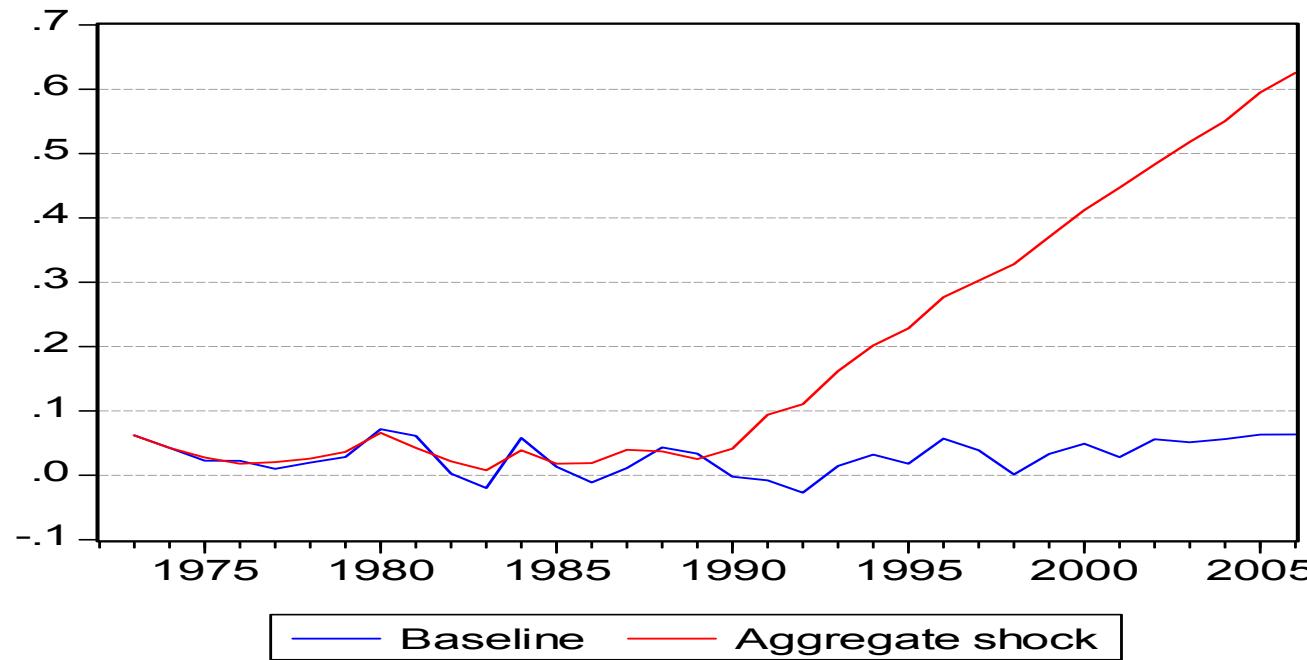


## Finance

### a) Individual shocks: 10 percent

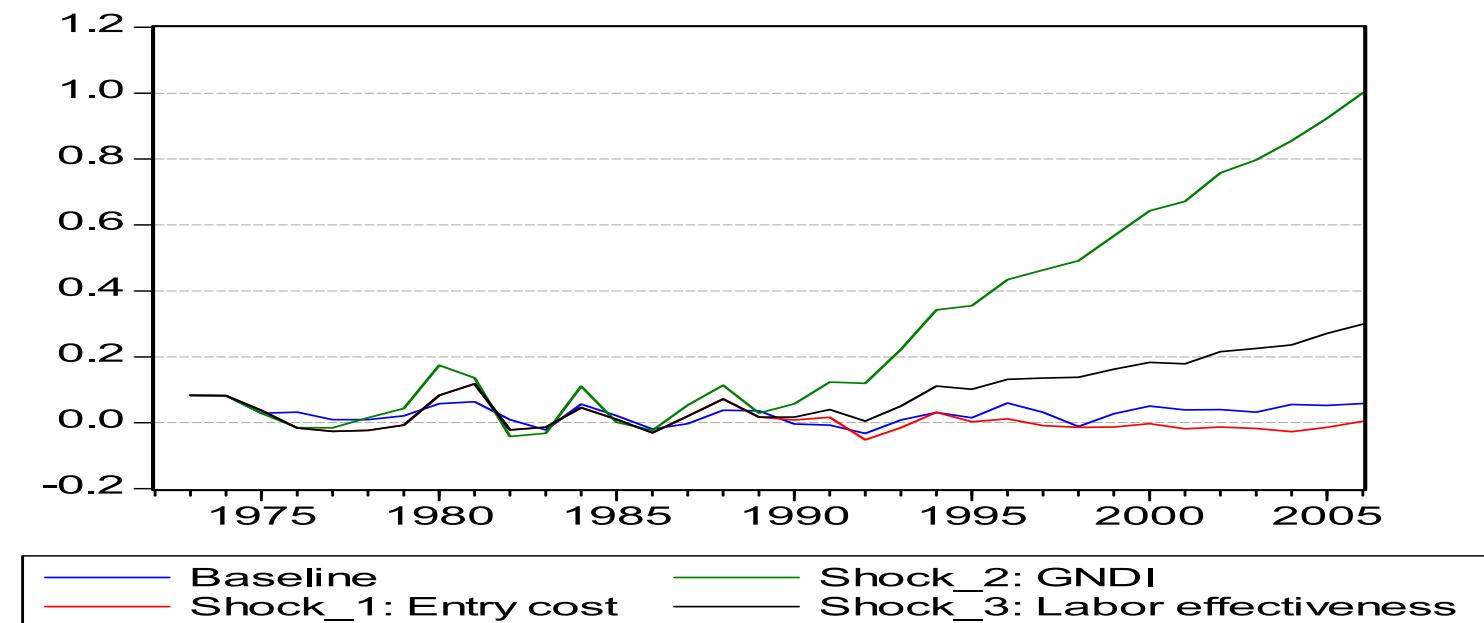


**b) Aggregate shock: all three shocks applied simultaneously**

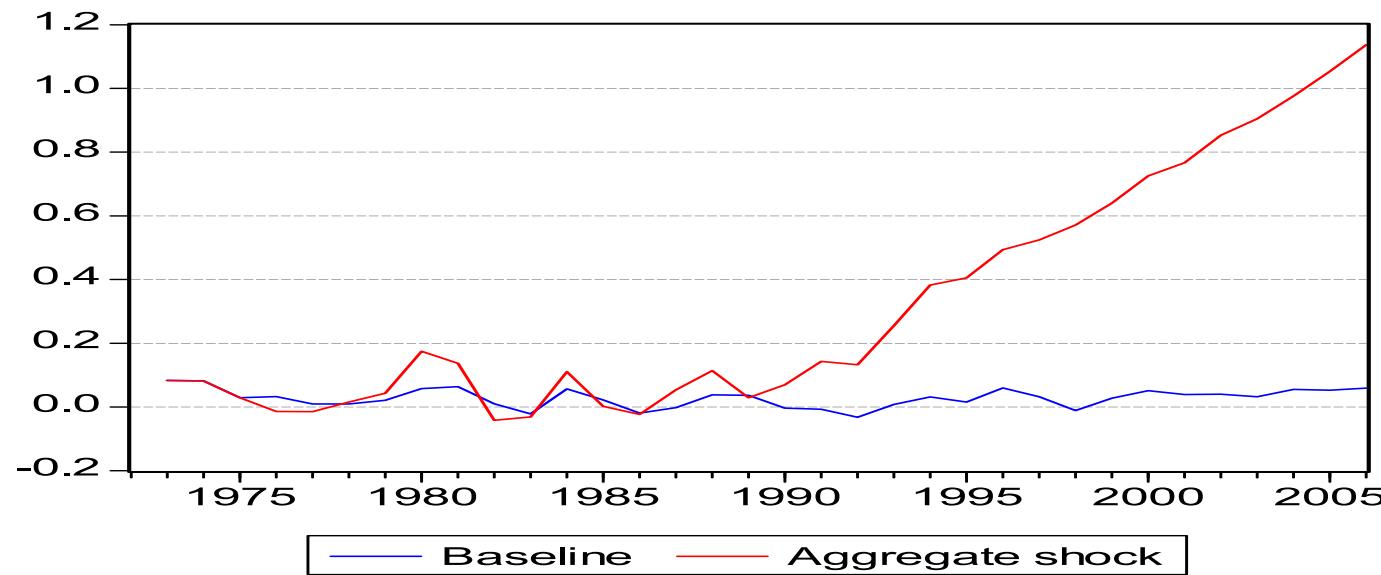


## Wholesales

### a) Individual shocks: 10 percent



**b) Aggregate shock: all three shocks applied simultaneously**



## **CONCLUSIONS AND POLICY RECOMMENDATIONS**

- Extending Marshallian modeling with use of human capital and entry cost provides higher prediction ability;
- Thatcher-like reforms are recommendable for SA: GDP can increase as high as 5.1 % (1 percent shock) or 8.1 % (10 percent shock);
- Further disaggregation will improve prediction ability;
- Improving the quality of public service delivery is an efficient way of promoting growth.

## Contact emails:

- **jacques.kibambe@up.ac.za** or **jacquesk@dimacs.rutgers.edu**
- **fazellne@uchicago.edu**